

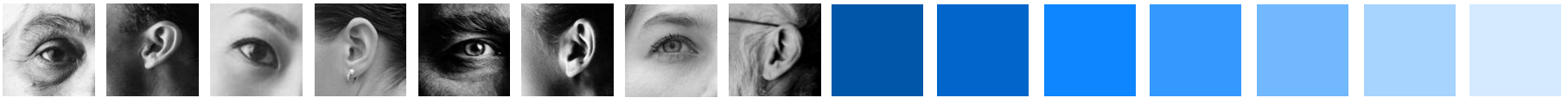
Innovative Research Group, Inc.

Toronto • Vancouver

www.innovativeresearch.ca



Ontario Politics: What Happened? What's Next?



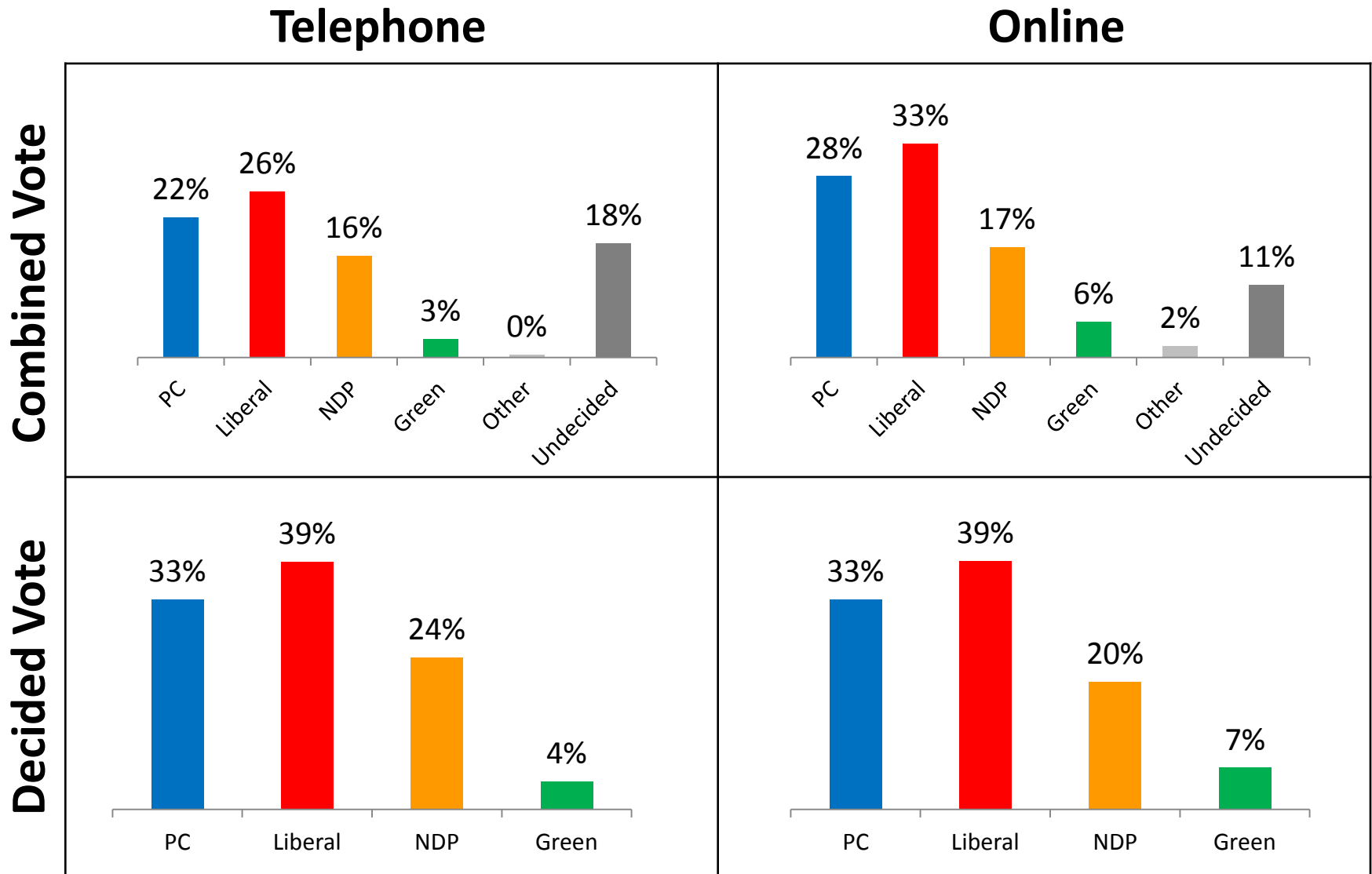
Prepared For:



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Decided Vote Comparisons: Telephone vs Online



NOTE: "Refused" / "Would not vote" not shown

Decided Vote Data Comparison

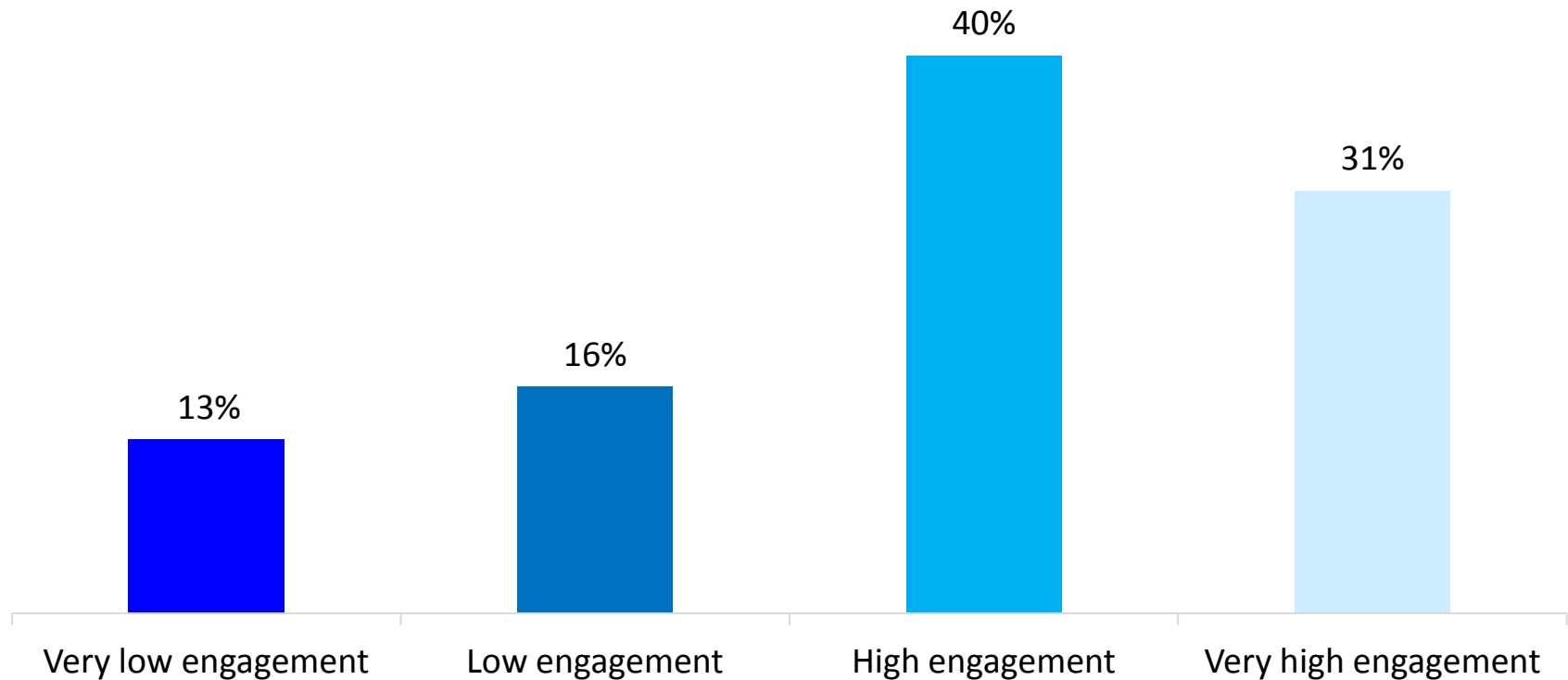
Decided provincial vote intent is consistent across both data sources.

| | RDD Telephone | Canada 20/20 Online | Difference |
|---------|---------------|---------------------|------------|
| PC | 32.8% | 32.8% | 0.0% |
| Liberal | 38.7% | 38.8% | -0.1% |
| NDP | 23.7% | 19.9% | 3.8% |
| Green | 4.3% | 6.5% | -2.2% |
| Other | 0.5% | 2.0% | -1.5% |

Attention based engagement

Attention based engagement is measured as an index of respondents' answers to 7 questions. These questions ask whether voters have "seen, read, or heard" about each of the 3 major party leaders in the last few days, and how familiar they consider themselves with each of the 4 party leaders (including Green party leader, Mike Schreiner). This is a measure of how engaged respondents are with the facts and events of the political campaign.

The scale is split into 4 categories equal distances apart.



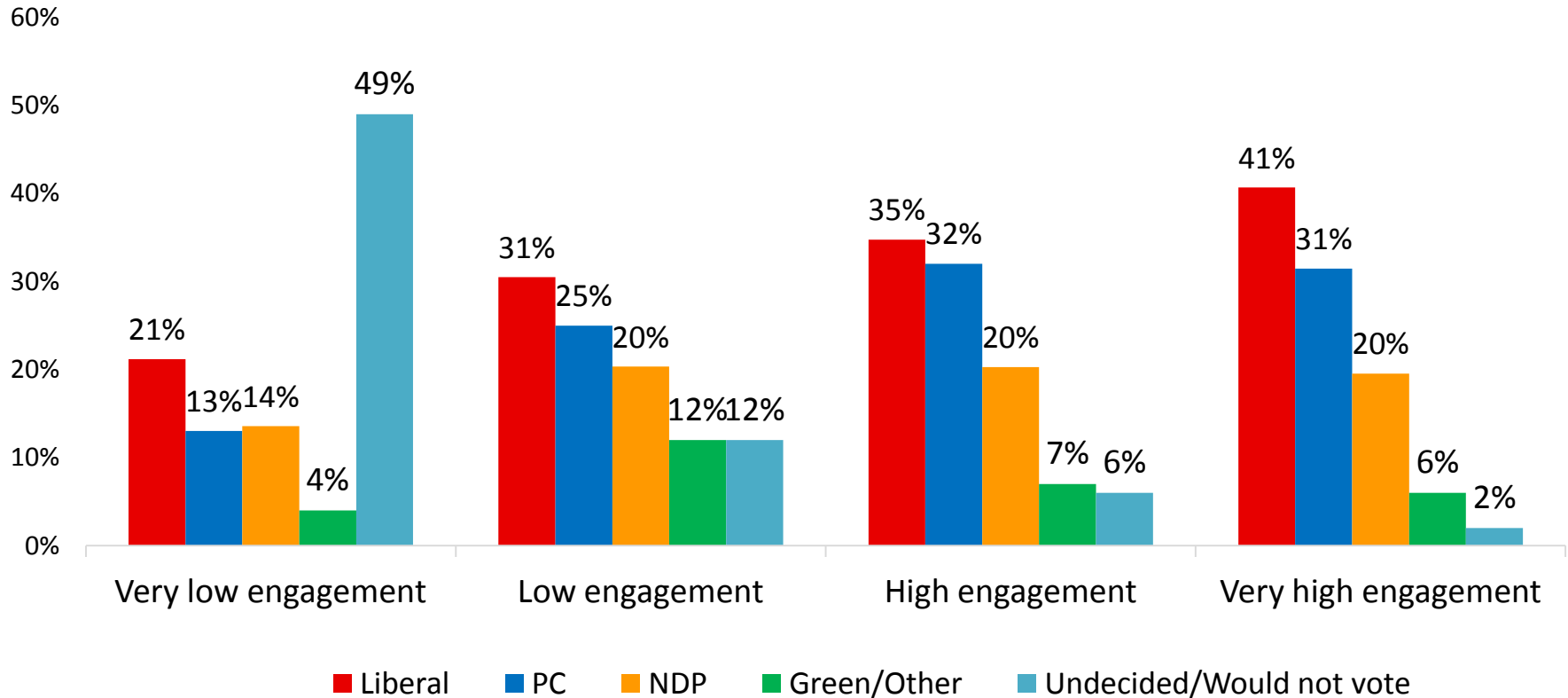
Combined vote by attention: low engagement voters unlikely to vote, Liberal lead grows along with engagement



If a provincial election were held today, which party would you vote for? [Vote + lean]

[answer among Liberal identifiers n=1450]

Combined vote by attention-based engagement

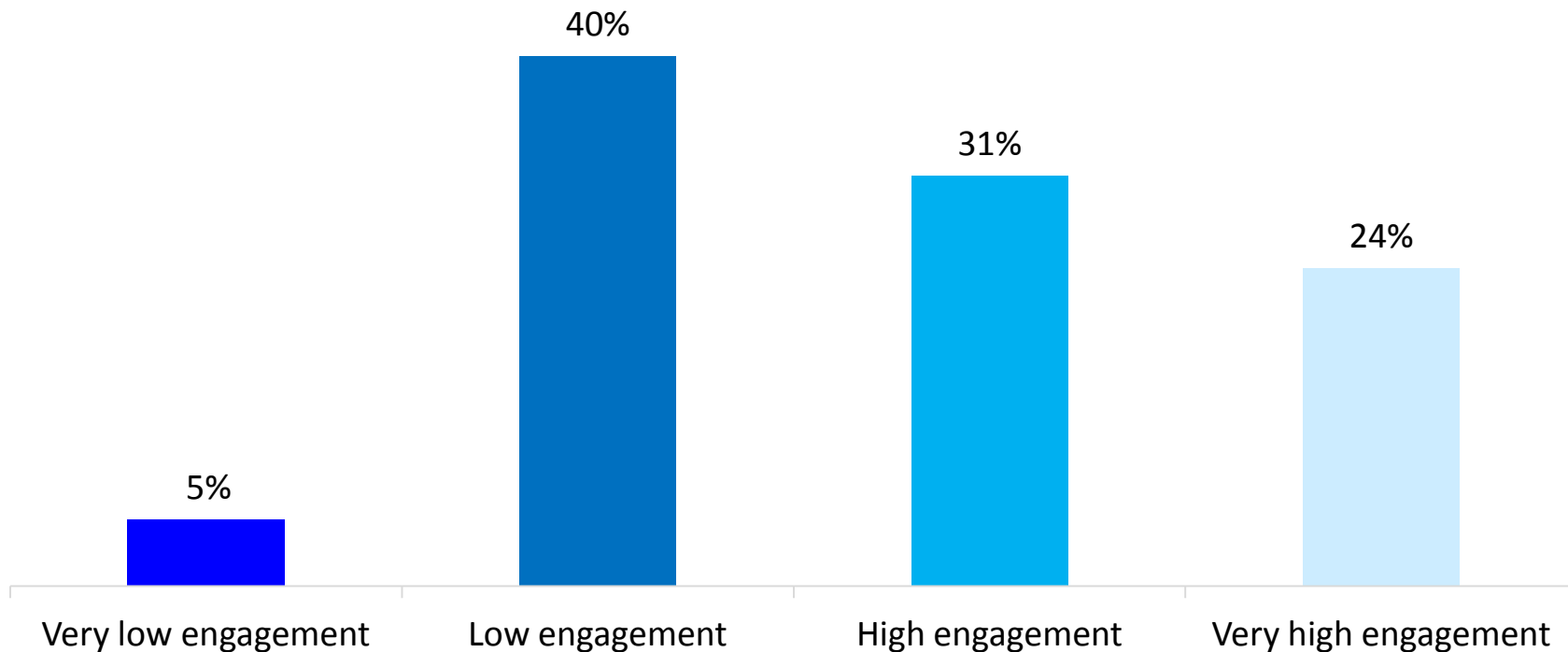


Emotional engagement

Emotional engagement is measured as an index of respondents' answers to 2 questions. They are asked whether they strongly agree, somewhat agree, neither agree nor disagree, somewhat disagree, or strongly disagree with each of the following statements:

- It doesn't matter who we vote for, all the parties end up doing the same things.
- Things could go very badly for Ontario if we choose the wrong party to form government.

Their answers are combined into a single scale, and the scale is split into 4 categories equal distances apart.



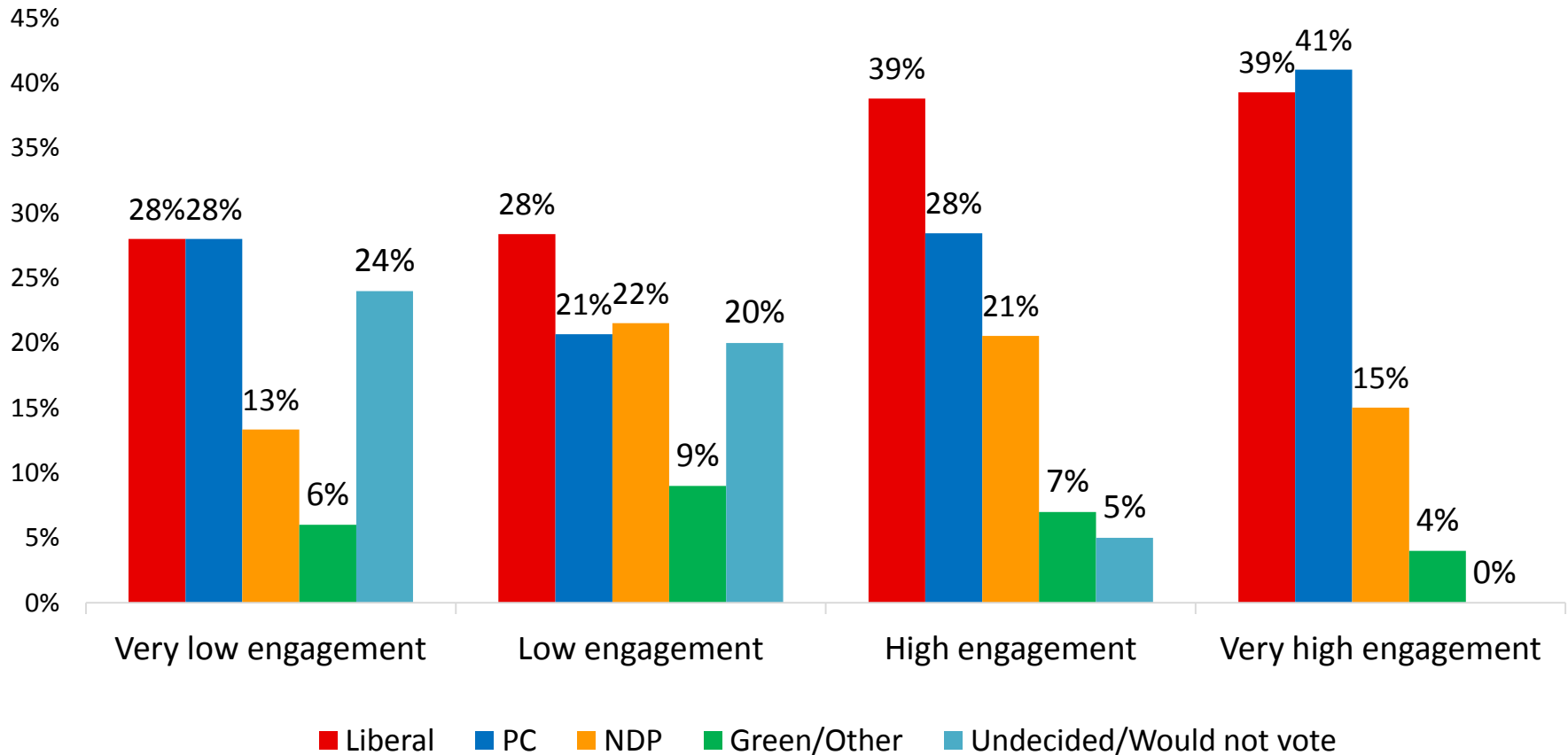
Combined vote by emotional engagement: Liberal lead shrinks as emotional engagement grows



If a provincial election were held today, which party would you vote for? [Vote + lean]

[answer among Liberal identifiers n=1450]

Combined vote by emotion-based engagement

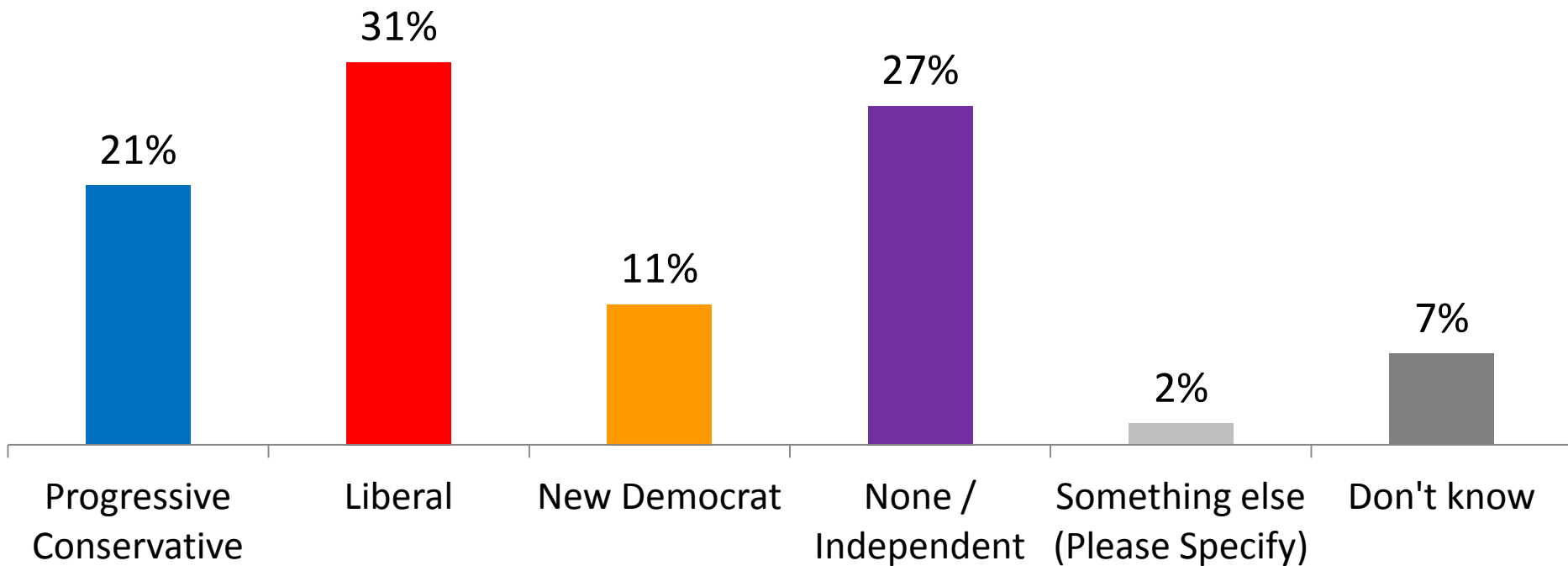


Setting the Stage

Party Identification



Thinking about politics in Ontario, generally speaking, do you usually think of yourself as [RANDOMIZE PARTIES]: a Progressive Conservative, a Liberal, a New Democrat, or something else or none of these?



NDP and PC retaining over 80% of their traditional vote, but Liberals have just 65%

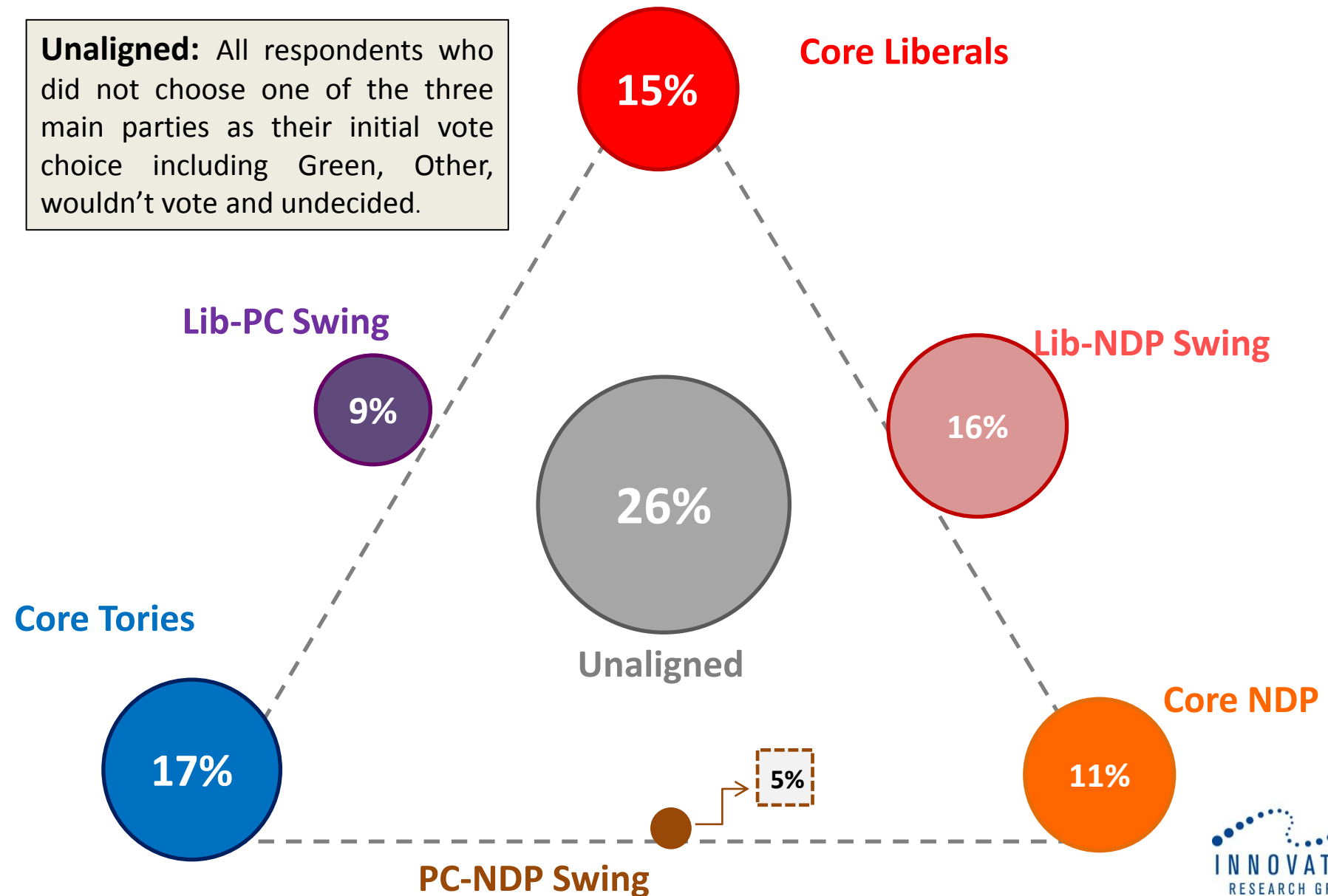
Q Vote by Party ID

| | Party ID – PC | Party ID – Liberal | Party ID – NDP | Independent /Undecided |
|-------------------------------|---------------|--------------------|----------------|------------------------|
| PC | 80% | 8% | 3% | 16% |
| Liberal | 8% | 65% | 7% | 20% |
| NDP | 4% | 10% | 80% | 19% |
| Other | 2% | 1% | 6% | 7% |
| Independent/ Undecided/WNV | 7% | 14% | 4% | 35% |

Note: 'Refused' not shown

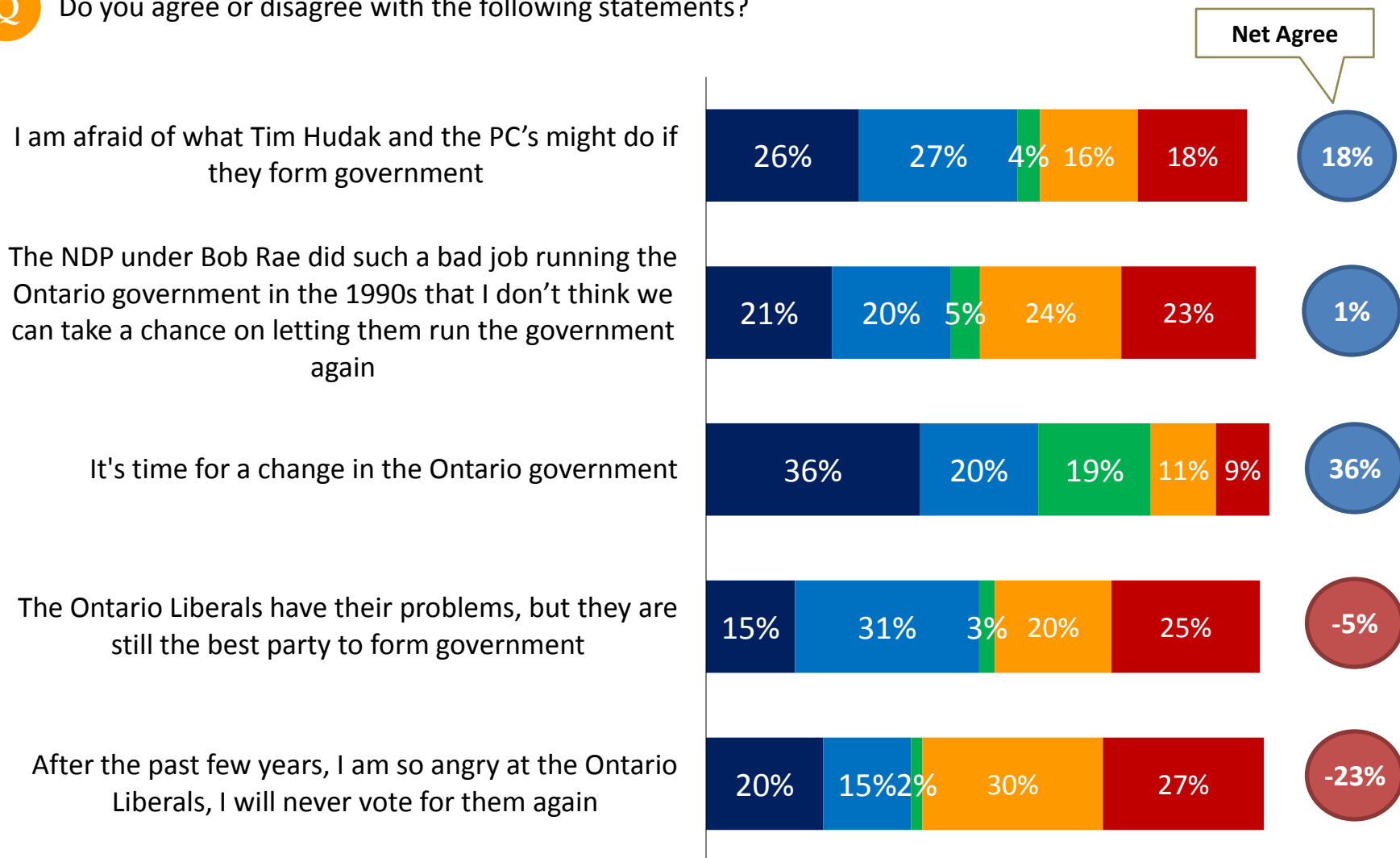
Battleground Segments

Unaligned: All respondents who did not choose one of the three main parties as their initial vote choice including Green, Other, wouldn't vote and undecided.



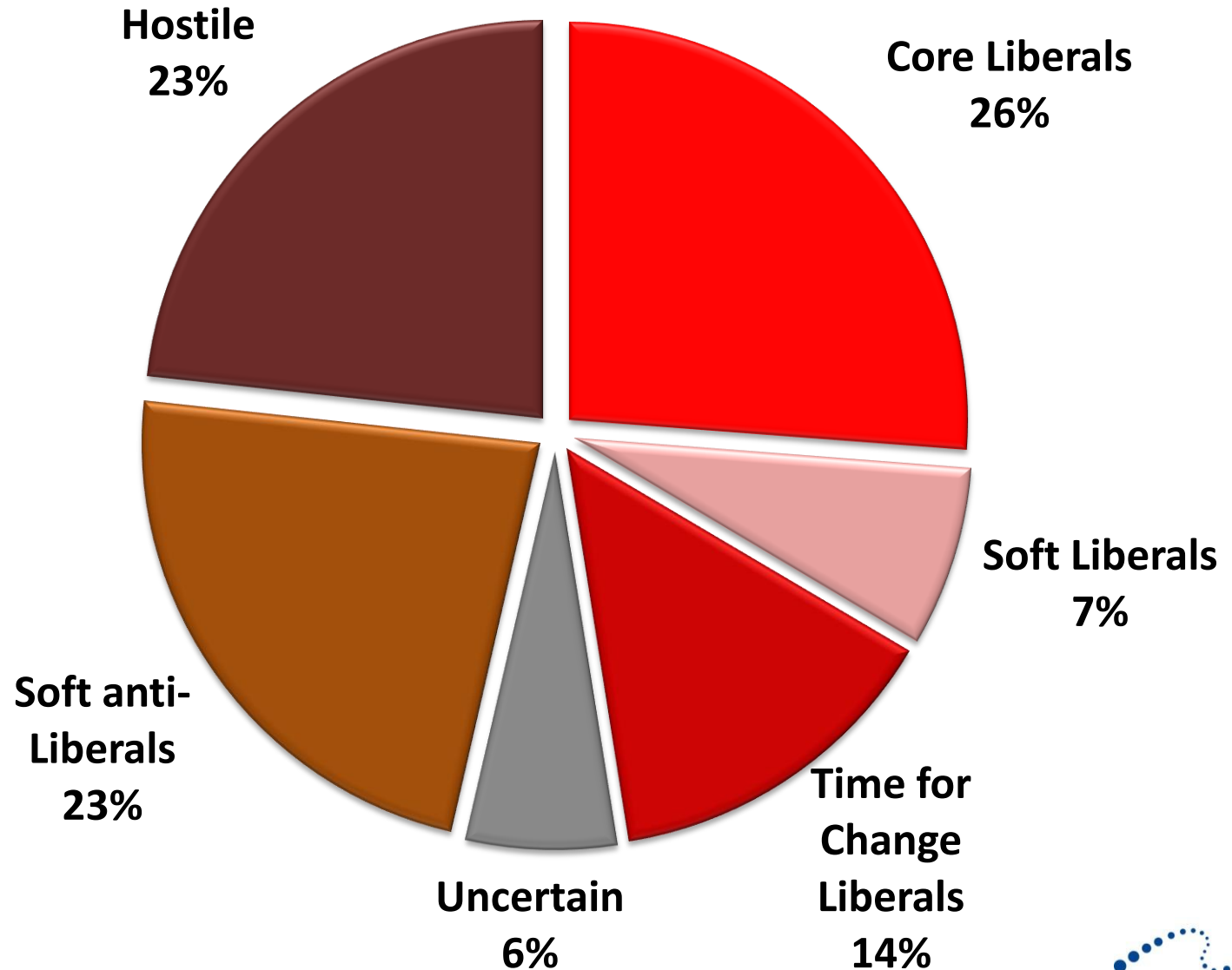
More than half fear a PC government led by Tim Hudak, while 1-in-3 would never vote Liberal again

Q Do you agree or disagree with the following statements?



■ Strongly agree
 ■ Somewhat agree
 ■ Neither agree nor disagree
 ■ Somewhat disagree
 ■ Strongly disagree

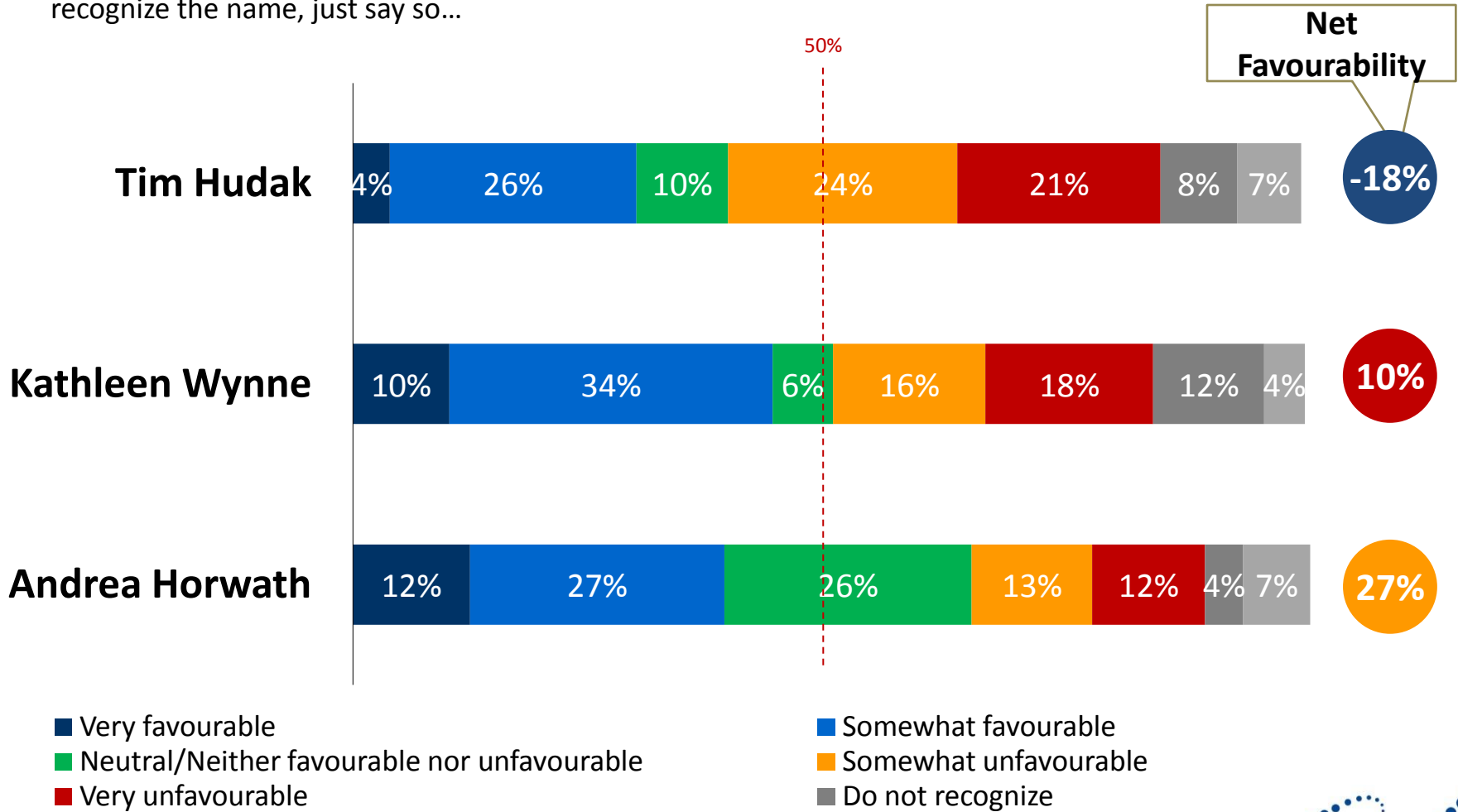
Voter Conflict Segments



Hudak seen as unfavourable by almost 2-in-5; Wynne has higher favourables and unfavourables than Horwath



Now, I would like to read you the names of several individuals who have been mentioned in the news recently. For each one, please tell me whether you have heard of that person and, if so, whether you have a very favourable, somewhat favourable, somewhat unfavourable or very unfavourable impression of that person. If you do not recognize the name, just say so...

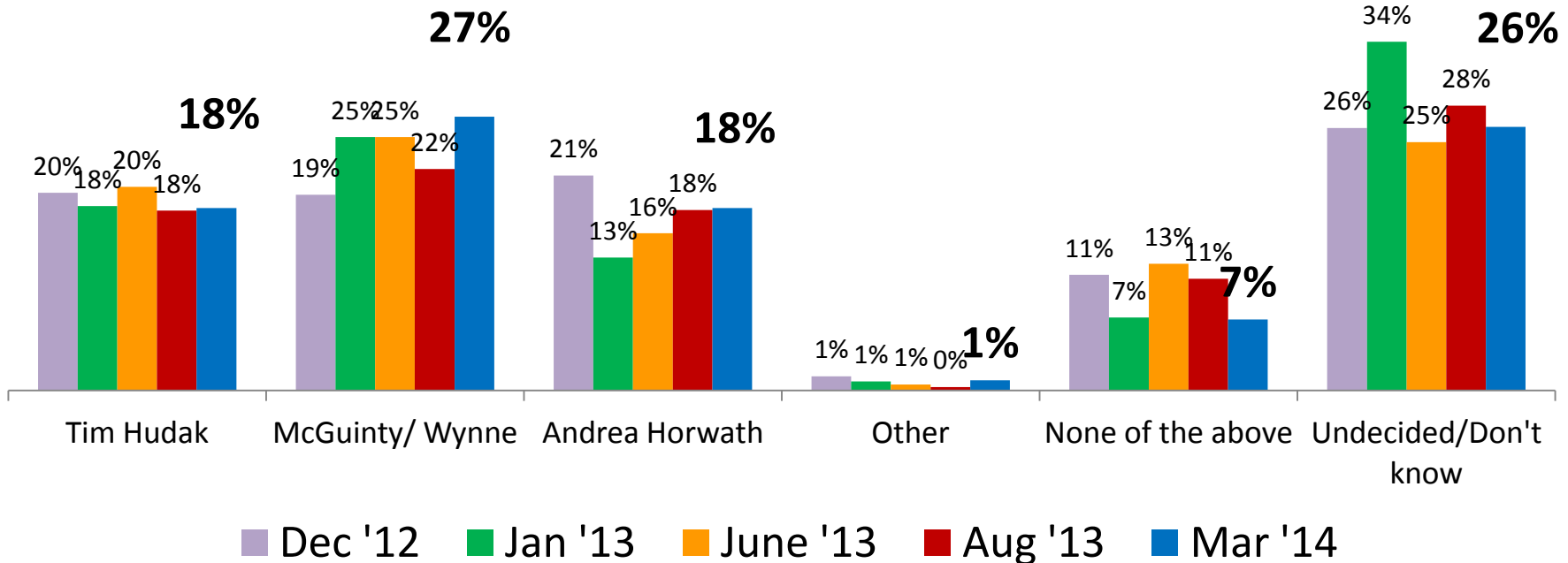


- Very favourable
- Somewhat favourable
- Neutral/Neither favourable nor unfavourable
- Somewhat unfavourable
- Very unfavourable
- Do not recognize

Note: 'Refused' not shown

Wynne leads others by 9 points as best Premier, but over one quarter are undecided

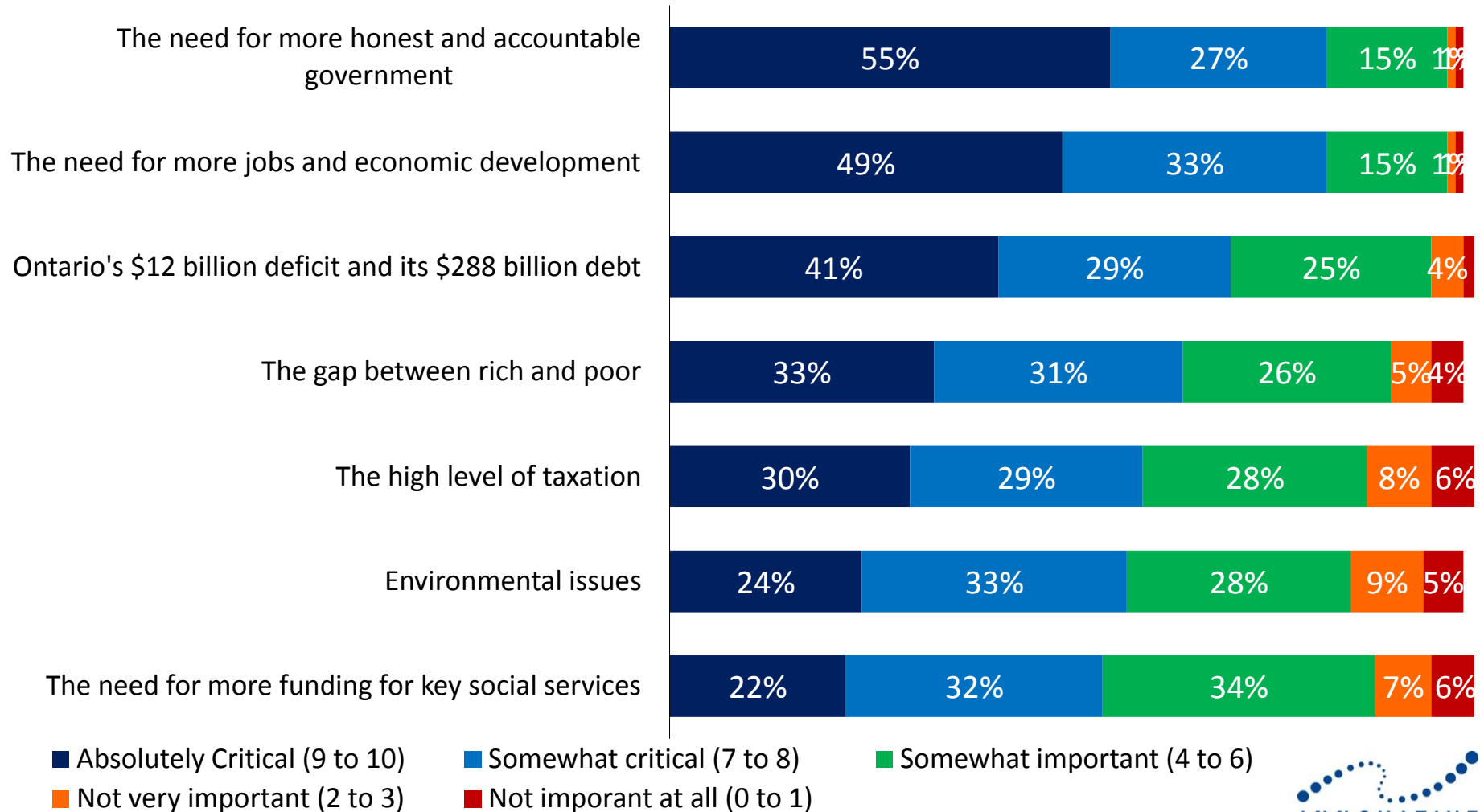
Q Which of the following leaders would make the best Premier of Ontario?



Note: 'Refused' / "would not vote" not shown

Honest and accountable government 'absolutely critical' to more than half of Ontarians

Q There are a number of issues people have said could be important in the next election. Using a scale of 0 to 10 where **0 is not important at all** and **10 is absolutely critical**, how important would you say each of the following issues is to you?



■ Absolutely Critical (9 to 10)

■ Somewhat critical (7 to 8)

■ Somewhat important (4 to 6)

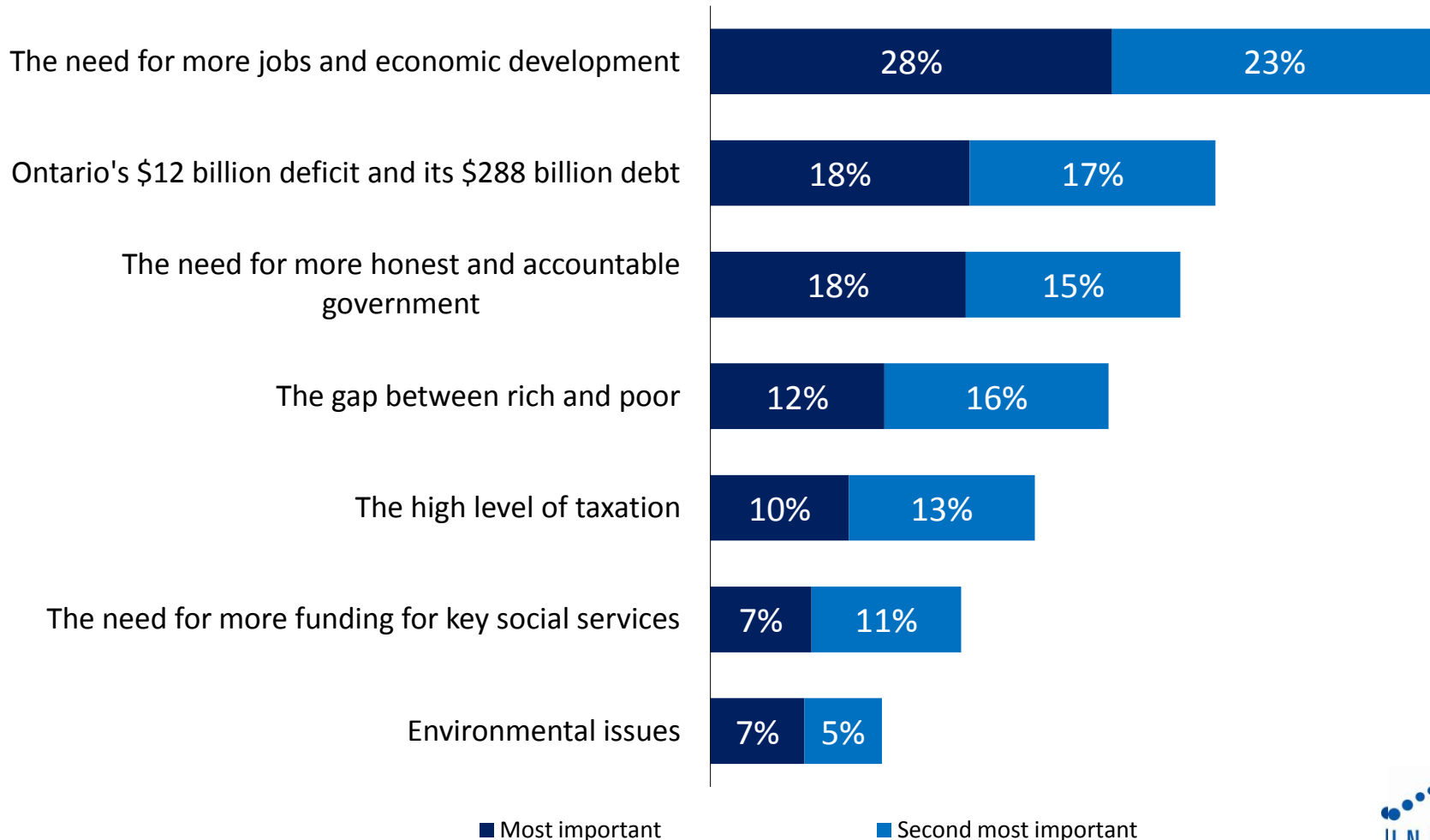
■ Not very important (2 to 3)

■ Not important at all (0 to 1)

Jobs and economic development outrank the need for honest and accountable government



Looking again at these issues, which is the most important issue to you in this election?
And which is the next most important?



The Liberal Road Forward

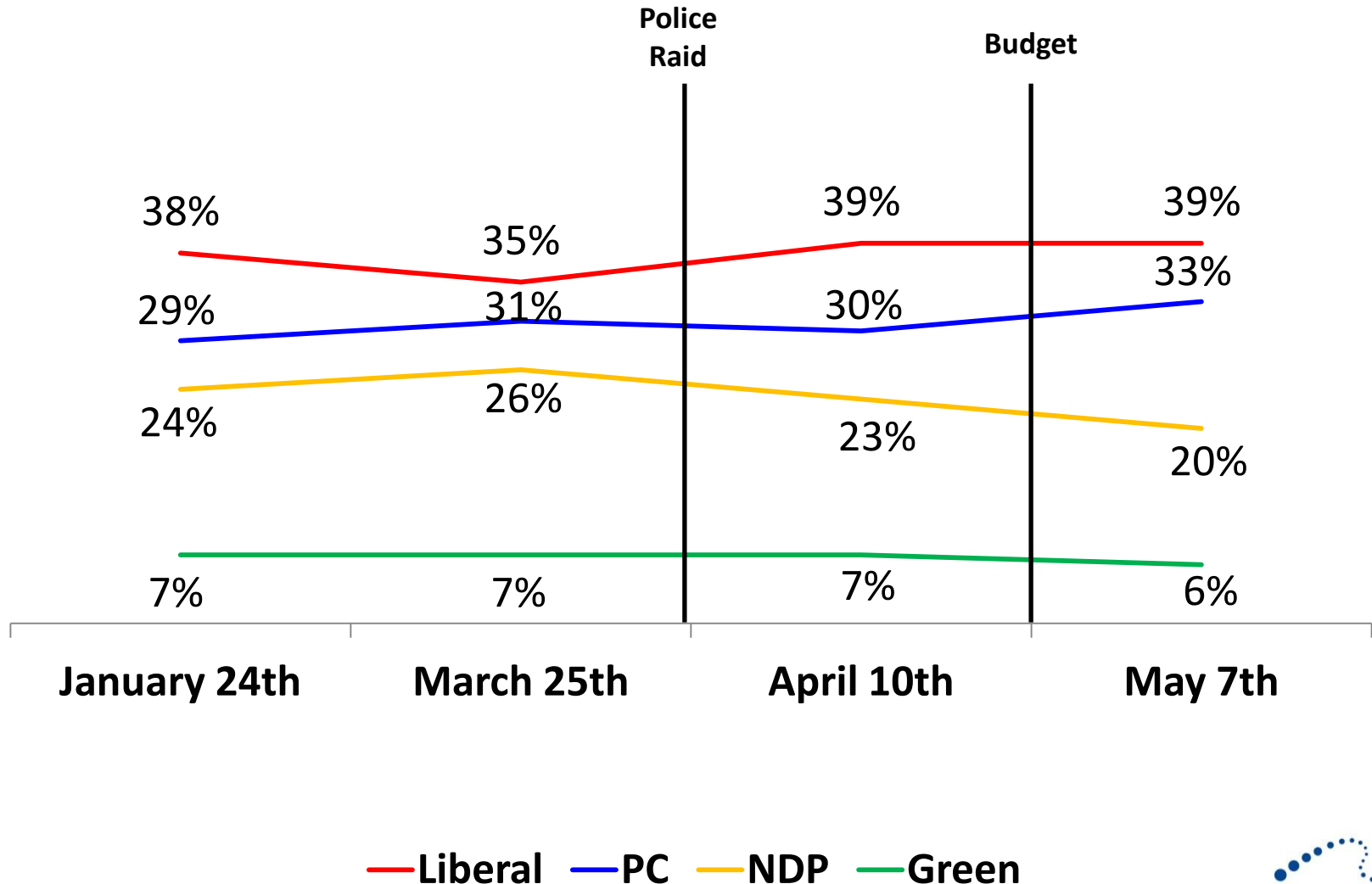
- 1. The Liberals are well positioned to hold onto a minority government.**
 - They have the biggest voter pool and the strongest party brand.
 - Their leader has the most favourables - a core advantage in strong leadership.
 - Despite 10 years in power and all the scandals that come with it, there is no passion in any desire for change.
- 2. The Liberals need to rally the center and left vote.** That vote is looking for the 2003 Liberals creating greenbelts and rebuilding public services. They need to be those Liberals.
- 3. They need to stop only meeting and start doing.** They are the government. They don't need to promise. They can just do.
- 4. They should make their promises before the writ and focus the election on the Tory threat.** This will mobilize their base, rally potential NDP voters and limit potential Tory defections.

The Campaign

Decided Vote Tracking 2014 – Online surveys

Q

If a provincial election were held today, which party would you vote for: the Progressive Conservative Party, the Liberal Party, the New Democratic Party, the Green Party or another party? **[Decided Vote]**



PC voters are least satisfied with the provincial budget; majority of Liberals are satisfied with it.

Q In general, how satisfied are you with the provincial budget?

| | PC | Liberal | NDP | Green | Unaligned | Total |
|-----------------------|-----|---------|-----|-------|-----------|-------|
| Very satisfied | 2% | 25% | 5% | 6% | 4% | 12% |
| Somewhat satisfied | 4% | 54% | 33% | 9% | 29% | 29% |
| Somewhat dissatisfied | 22% | 15% | 21% | 25% | 25% | 20% |
| Very dissatisfied | 65% | 1% | 26% | 47% | 19% | 31% |

A majority support the decision to call an election, particularly Conservatives. Most Core Left oppose it.

Q

On Friday, NDP leader Andrea Horwath announced that she is unwilling to support the Liberals on the budget they presented on Thursday. Since the current Liberal government is a minority government and the PC party already announced they would not support the budget, the premier has announced that there will be an election on June 12th. Do you support or oppose the decision of the Opposition parties to force a provincial election?

| | Conser- vative | Business Liberal | Left Liberal | Core Left | New Labour | Penny Pinching Moderates | Total |
|------------------|-------------------|---------------------|-----------------|--------------|---------------|--------------------------------|-------|
| Strongly support | 54% | 16% | 17% | 14% | 16% | 23% | 28% |
| Somewhat support | 23% | 27% | 27% | 23% | 33% | 26% | 25% |
| Somewhat oppose | 9% | 22% | 18% | 29% | 11% | 14% | 17% |
| Strongly oppose | 10% | 17% | 25% | 28% | 28% | 14% | 18% |

Note: 'Don't know' not shown

Change in Horwath's favourability from March to May

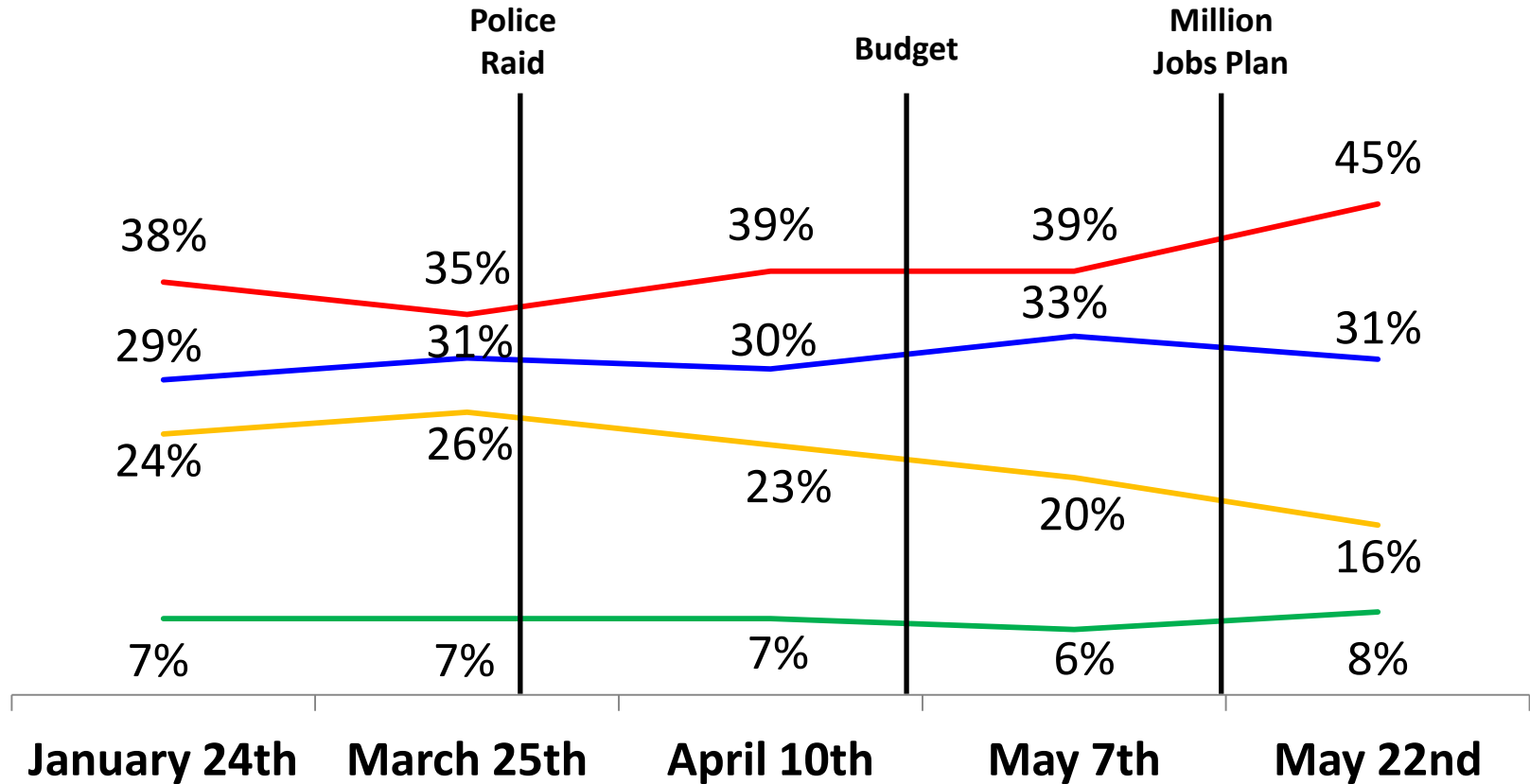
2014: Core and Soft Liberals have moved against her

| Cluster Group | Cluster | March Net Score | May Net Score | March to May Swing |
|-----------------------|--------------------------------------|-----------------|---------------|--------------------|
| BATTLEGROUND | Core Liberals | 1% | -25% | -27% |
| | Liberal/ NDP Swing | 62% | 54% | -7% |
| | Core NDP | 73% | 67% | -6% |
| | Tory/ NDP Swing | 36% | 46% | 10% |
| | Core Tories | -37% | -43% | -6% |
| | Liberal/ Tory Swing | -6% | 17% | 23% |
| | Unaligned | 1% | -11% | -12% |
| VOTE CONFLICT | Core Liberals | 15% | -31% | -46% |
| | Soft Liberals | 20% | 0% | -21% |
| | Time for Change Liberals | 30% | 50% | 20% |
| | Uncertain | 18% | 3% | -16% |
| | Soft anti-Liberals | 28% | 13% | -15% |
| | Hostile | -10% | -18% | -8% |
| VALUE CLUSTERS | Conservatives | -15% | -23% | -9% |
| | Business Liberals | 24% | 3% | -20% |
| | Anti-Business Liberals/Left Liberals | 24% | 2% | -22% |
| | Core Left | 42% | 15% | -27% |
| | New Labour | 32% | 10% | -22% |
| | Penny Pinching Moderates | 10% | 4% | -6% |
| TOTAL | TOTAL | 14% | -2% | -17% |

Decided Vote Tracking 2014 – Online surveys



If a provincial election were held today, which party would you vote for: the Progressive Conservative Party, the Liberal Party, the New Democratic Party, the Green Party or another party? **[Decided Vote]**



— Liberal — PC — NDP — Green

Million Jobs Plan: Non-PC groups less likely to vote PC after ²⁶ hearing about Million Jobs Plan, most a lot less likely



Thinking about politics in Ontario, general speaking, do you usually think of yourself as a...

AND

Did what you read, saw or heard about Tim Hudak's Million Jobs plan leave you feeling more or less likely to vote for the PC party?

[asked of all respondents, n=700]

Party ID

| | PC | Liberal | NDP | Green | Unaligned |
|-----------------------|------------|-------------|-------------|-------------|-------------|
| A lot more likely | 28% | 2% | 4% | 0% | 3% |
| Somewhat more likely | 26% | 7% | 14% | 0% | 7% |
| No difference | 29% | 16% | 18% | 36% | 38% |
| Somewhat less likely | 8% | 11% | 3% | 8% | 18% |
| A lot less likely | 9% | 64% | 62% | 56% | 34% |
| Net Likelihood | 37% | -66% | -47% | -64% | -43% |

100,000 Cuts: All non-PC groups less likely to vote for PC after hearing about reducing government workers in ON



Thinking about politics in Ontario, general speaking, do you usually think of yourself as a...

AND

As part of his Million Job plan, Tim Hudak announced he was reducing the size of government by reducing the number of government workers in Ontario by 10% or about 100,000 jobs. Does the PC plan to reduce the number of government workers in Ontario by 10% or about 100,000 jobs leave you feeling more or less likely to vote for the PC party?

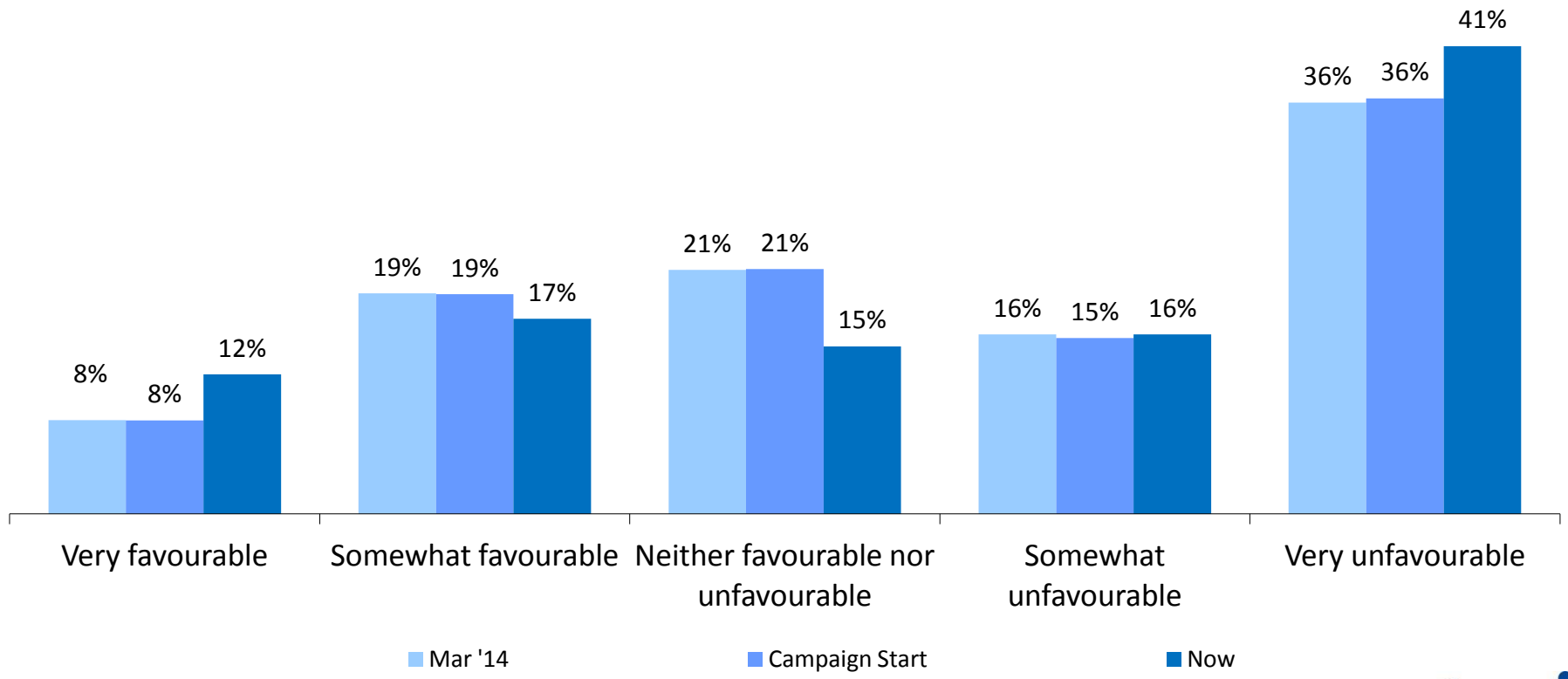
[asked of all respondents, n=700]

| | Party ID | | | | |
|-----------------------|------------|-------------|-------------|-------------|-------------|
| | PC | Liberal | NDP | Green | Unaligned |
| A lot more likely | 33% | 4% | 5% | 0% | 10% |
| Somewhat more likely | 22% | 7% | 5% | 4% | 11% |
| No difference | 27% | 20% | 24% | 27% | 28% |
| Somewhat less likely | 7% | 11% | 4% | 29% | 12% |
| A lot less likely | 10% | 59% | 62% | 39% | 39% |
| Net Likelihood | 39% | -59% | -56% | -65% | -31% |

Opinion on Tim Hudak is polarizing. A lot of voters find him *very unfavourable* and while others find him *very favourable*.



Below are the names of Ontario's party leaders. For each one, please indicate whether you have heard of that person and, if so, whether you have a favourable or unfavourable impression of that person. – **Tim Hudak, PC**



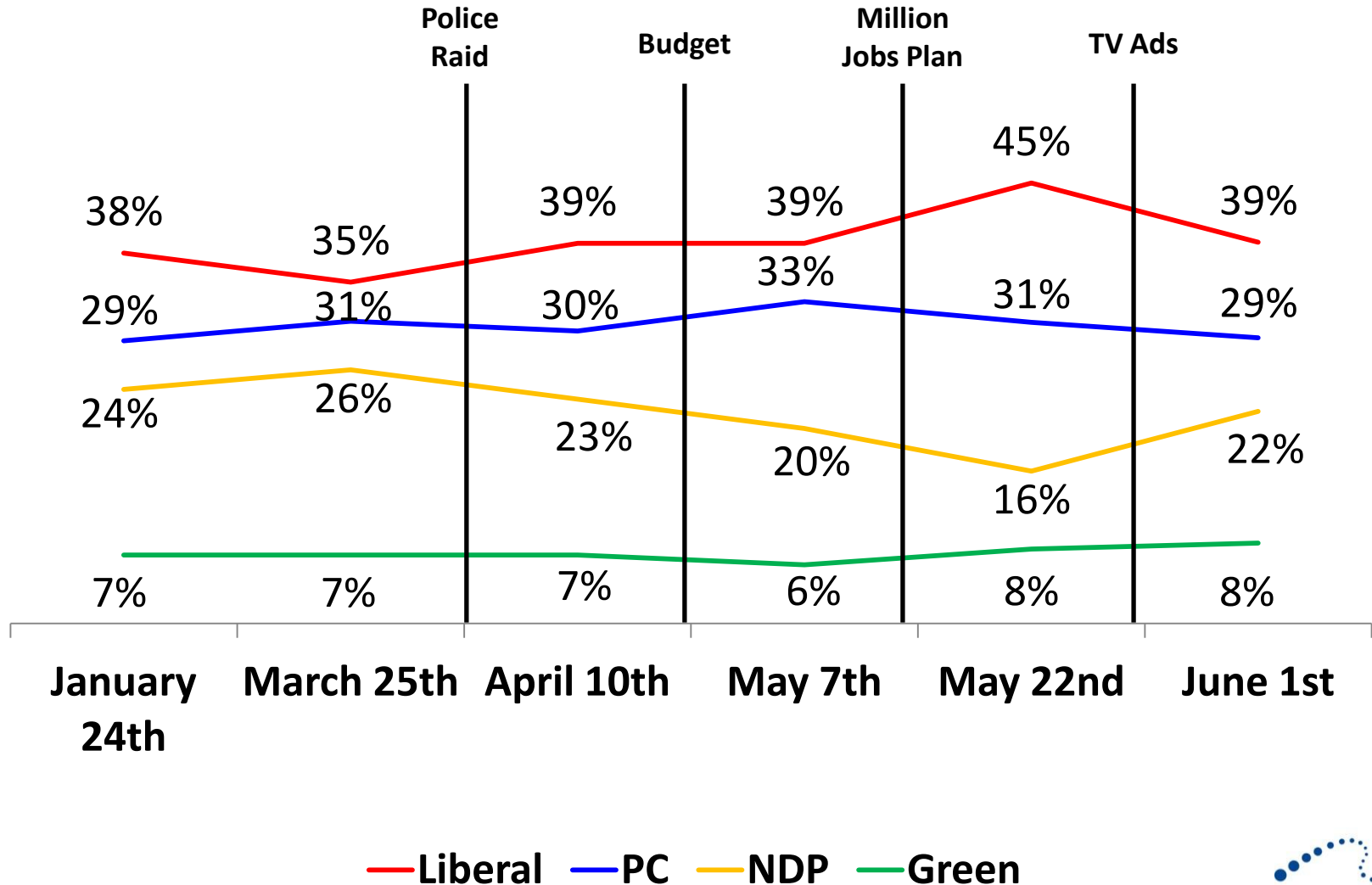
Note: 'Don't know/Do not recognize' not shown



Decided Vote Tracking 2014 – Online surveys

Q

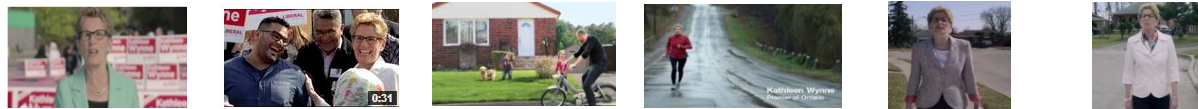
If a provincial election were held today, which party would you vote for: the Progressive Conservative Party, the Liberal Party, the New Democratic Party, the Green Party or another party? **[Decided Vote]**



Liberal ads: Diagnostics Breakdown

Q What was your overall impression of the ad? *Liberal*

Among Liberal ads, the TV ad “Choices” had the strongest net positive image. “Hudak: Guts middle class” was seen as most negative.



| | “Choices” | “Build Ontario Up” | “Hudak: Guts middle class” | “Never stop” | “the PC Record” | “The NDP Record” |
|--------------------|-----------|--------------------|----------------------------|--------------|-----------------|------------------|
| Very positive | 26% | 24% | 15% | 21% | 23% | 17% |
| Somewhat positive | 28% | 31% | 20% | 25% | 29% | 31% |
| Completely neutral | 27% | 21% | 29% | 33% | 22% | 22% |
| Somewhat negative | 9% | 14% | 12% | 10% | 13% | 14% |
| Very negative | 10% | 10% | 23% | 11% | 12% | 15% |
| Total | 100% | 100% | 100% | 100% | 100% | 100% |
| Positive | 54% | 54% | 35% | 47% | 52% | 48% |
| Negative | 19% | 25% | 35% | 20% | 26% | 30% |
| Net Positivity | 35% | 30% | 0% | 26% | 27% | 18% |

Ad Tracking: Did it mobilize, create backlash or persuade voters?

Liberal: “Hudak Guts Middle Class”

Party ID



PC

Liberal

NDP

Green

Unaligned

Vote PC Net Impact

36%

-59%

-29%

-63%

-33%

Vote Liberal Net Impact

-56%

74%

1%

3%

-6%

Vote NDP Net Impact

-9%

-18%

26%

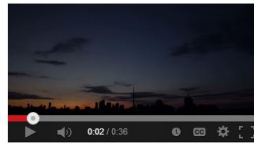
-22%

12%

PC ads: Diagnostics Breakdown

Q What was your overall impression of the ad? *PC*

The PC TV ad concepts, “Ontario, Working. Better” and “Million Jobs Plan” were both seen as more positive overall than the PC ad concept “Doors”.



| | “Ontario.Working.Better” | “Million jobs plan: hope is on the way” | “Doors” |
|--------------------|--------------------------|---|---------|
| Very positive | 20% | 23% | 15% |
| Somewhat positive | 27% | 25% | 21% |
| Completely neutral | 30% | 26% | 28% |
| Somewhat negative | 11% | 10% | 14% |
| Very negative | 12% | 16% | 23% |
| Total | 100% | 100% | 100% |
| Positive | 47% | 48% | 35% |
| Negative | 23% | 26% | 37% |
| Net Positivity | 24% | 21% | -2% |

Ad Tracking: Did it mobilize, create backlash or persuade voters?

PC: "Ontario. Working. Better"

Party ID

| | PC | Liberal | NDP | Green | Unaligned |
|-------------------------|------|---------|------|-------|-----------|
| Vote PC Net Impact | 60% | -40% | -27% | -23% | -7% |
| Vote Liberal Net Impact | -55% | 39% | -11% | -13% | -10% |
| Vote NDP Net Impact | -27% | -7% | 66% | 48% | 5% |

NDP ads: Diagnostics Breakdown

Q What was your overall impression of the ad? **NDP**

Overwhelming majority view ad “Andrea Horwath: A leader that makes sense” positively, contrastingly, “The Liberal Record” scored lower in positivity with viewers.



| | “The Liberal Record” | “Andrea Horwath – A leader that makes sense” |
|--------------------|----------------------|--|
| Very positive | 16% | 34% |
| Somewhat positive | 23% | 36% |
| Completely neutral | 25% | 24% |
| Somewhat negative | 21% | 5% |
| Very negative | 15% | 2% |
| Total | 100% | 100% |
| Positive | 39% | 69% |
| Negative | 36% | 7% |
| Net Positivity | 3% | 62% |

Ad Tracking: Did it mobilize, create backlash or persuade voters?

NDP: “Andrea Horwath – A leader that makes sense”

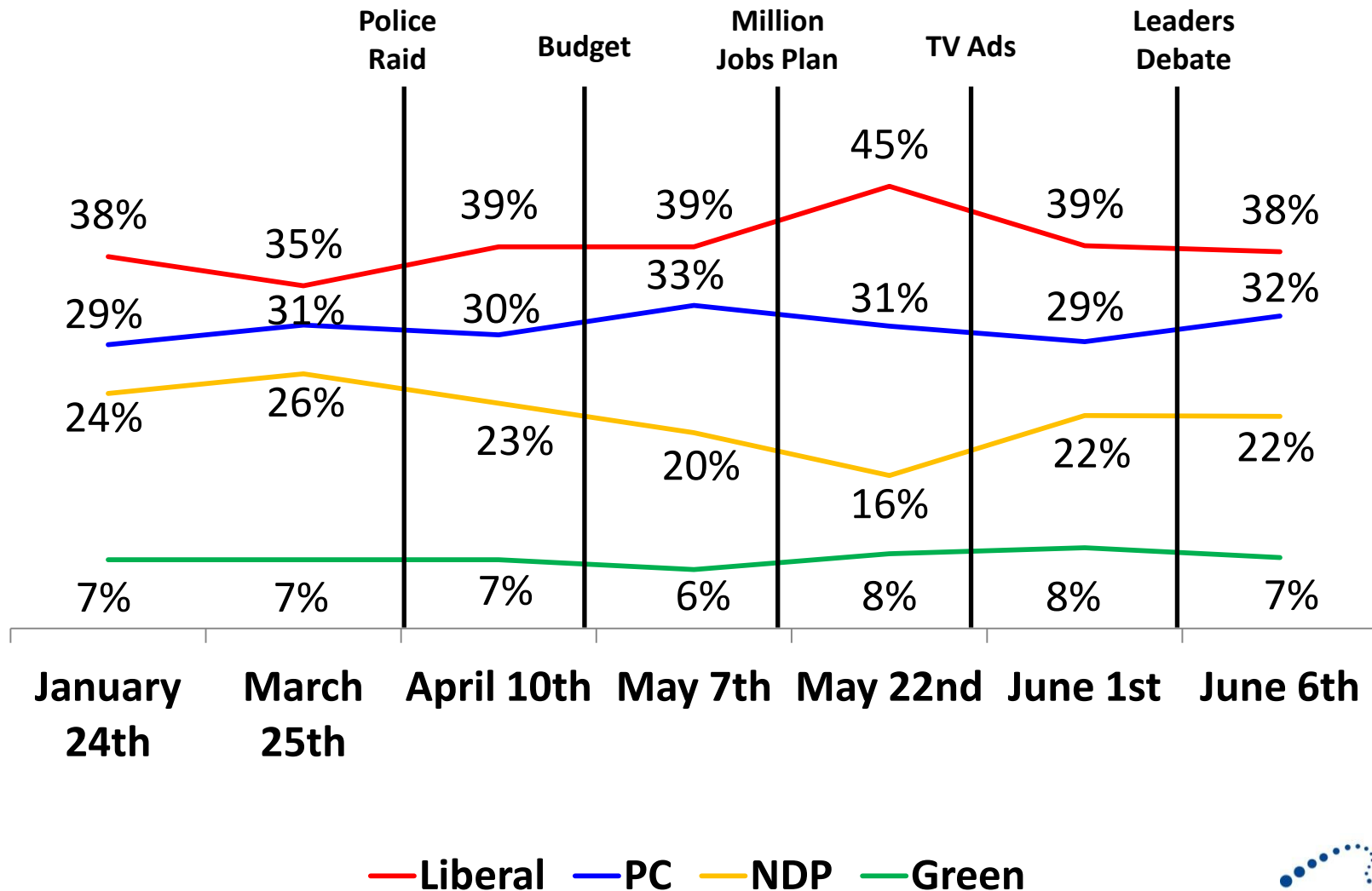
Party ID

| | PC | Liberal | NDP | Green | Unaligned |
|-------------------------|------|---------|------|-------|-----------|
| Vote PC Net Impact | 20% | -47% | -61% | -73% | -14% |
| Vote Liberal Net Impact | -52% | 29% | -21% | 6% | -3% |
| Vote NDP Net Impact | 2% | 26% | 70% | 33% | 25% |

Decided Vote Tracking 2014 – Online surveys



If a provincial election were held today, which party would you vote for: the Progressive Conservative Party, the Liberal Party, the New Democratic Party, the Green Party or another party? **[Decided Vote]**



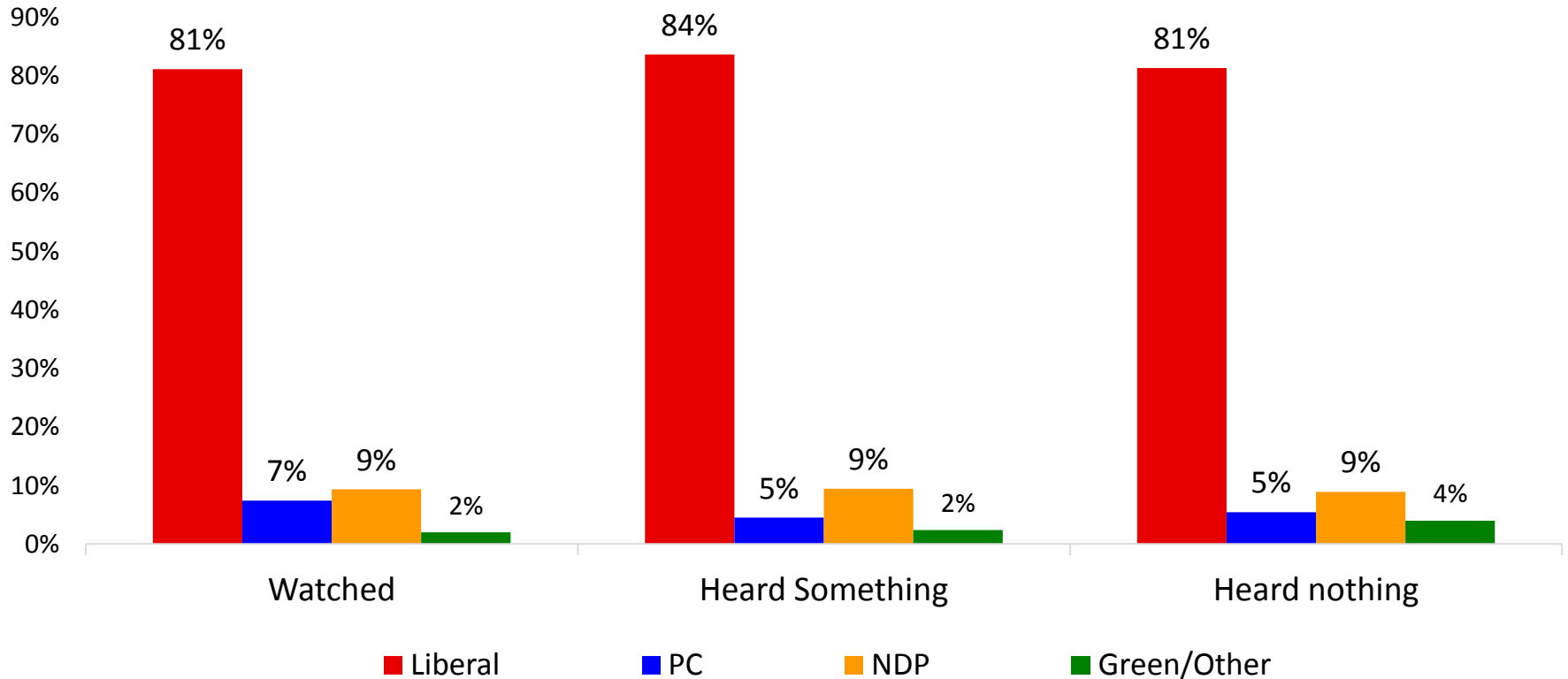
Decided vote debate effect among Liberals: Virtually no effect on vote for Liberals from watching debate



If a provincial election were held today, which party would you vote for? **[decided vote only]**

[answer among Liberal identifiers n=435]

Liberal identifiers vote choice by viewership



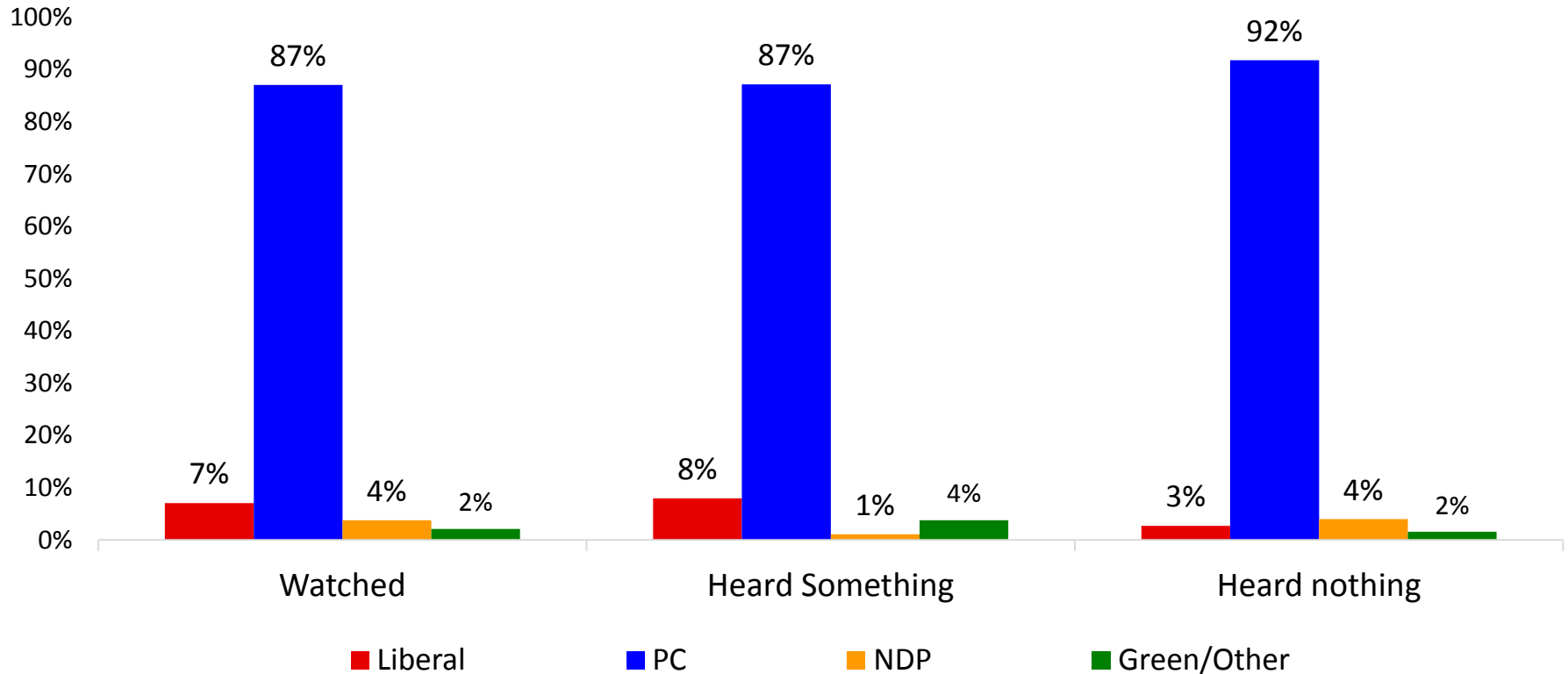
Decided vote debate effect among PCs: Similar lack of effect among decided vote as seen on combined vote



If a provincial election were held today, which party would you vote for? [**Decided vote only**]

[answer among PC identifiers n=369]

PC identifiers vote choice by viewership



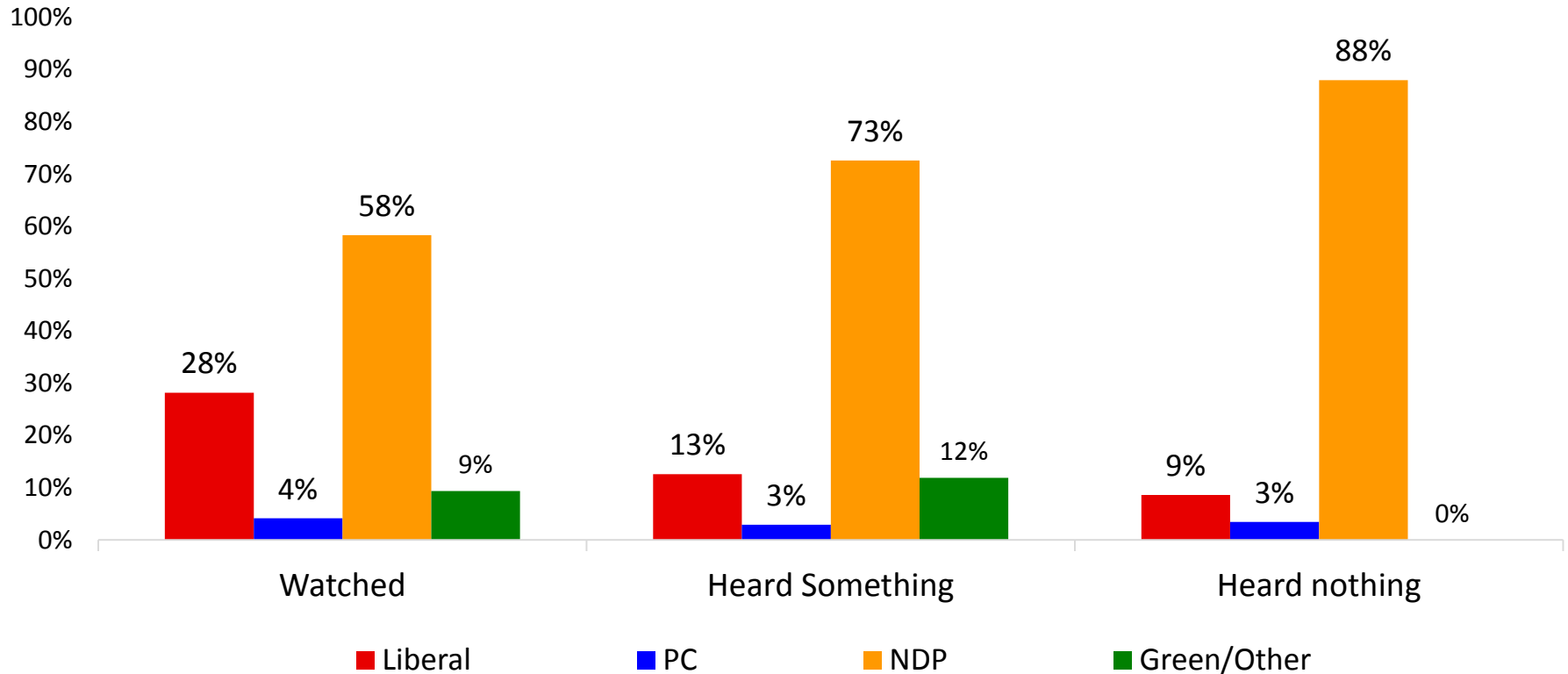
Decided vote debate effect among NDP: Big boost for Liberals among NDP watchers on decided vote as well



If a provincial election were held today, which party would you vote for? **[Decided vote only]**

[answer among NDP identifiers n=232]

NDP Identifiers vote choice by viewership



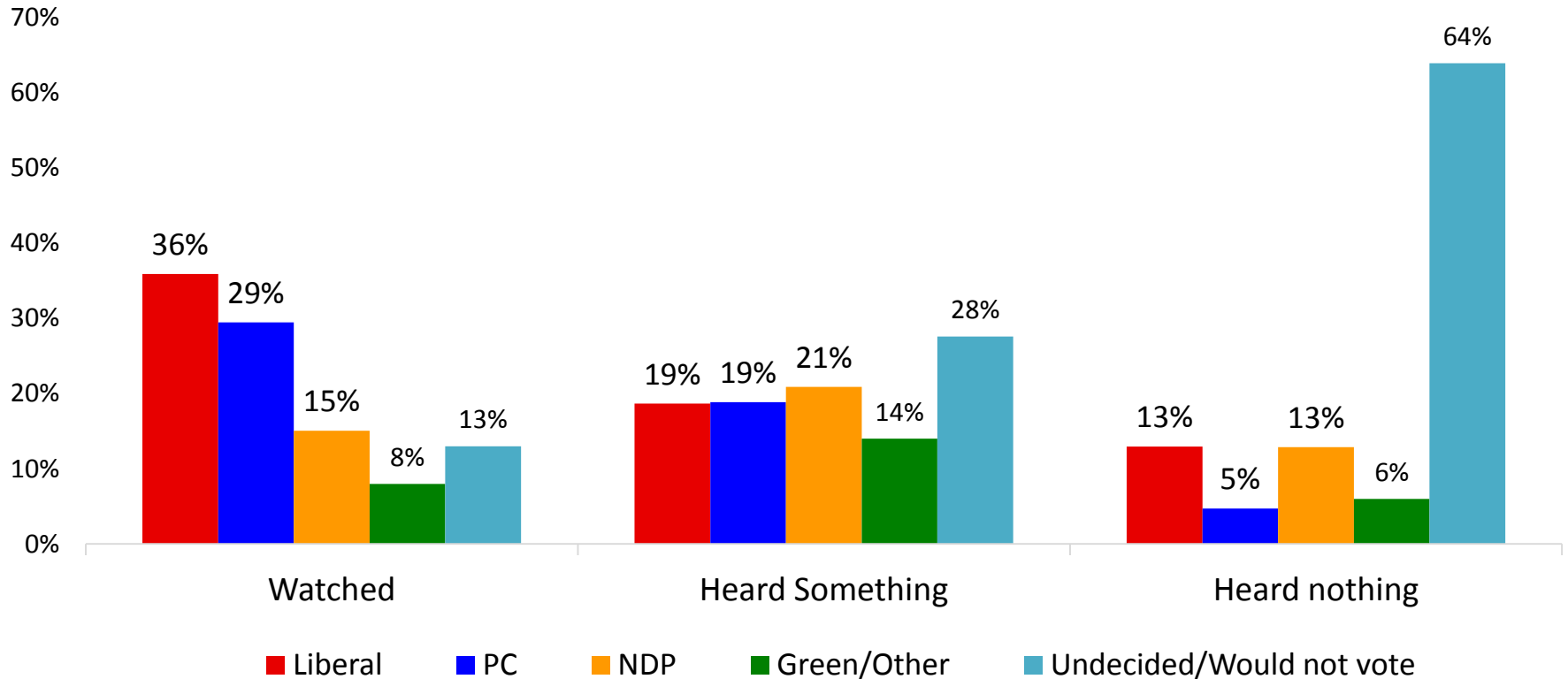
Combined vote debate effect among unaligned: PC and Liberals benefit among those who watch, while NDP does not



If a provincial election were held today, which party would you vote for? [vote + lean]

[answer among unaligned identifiers n=332]

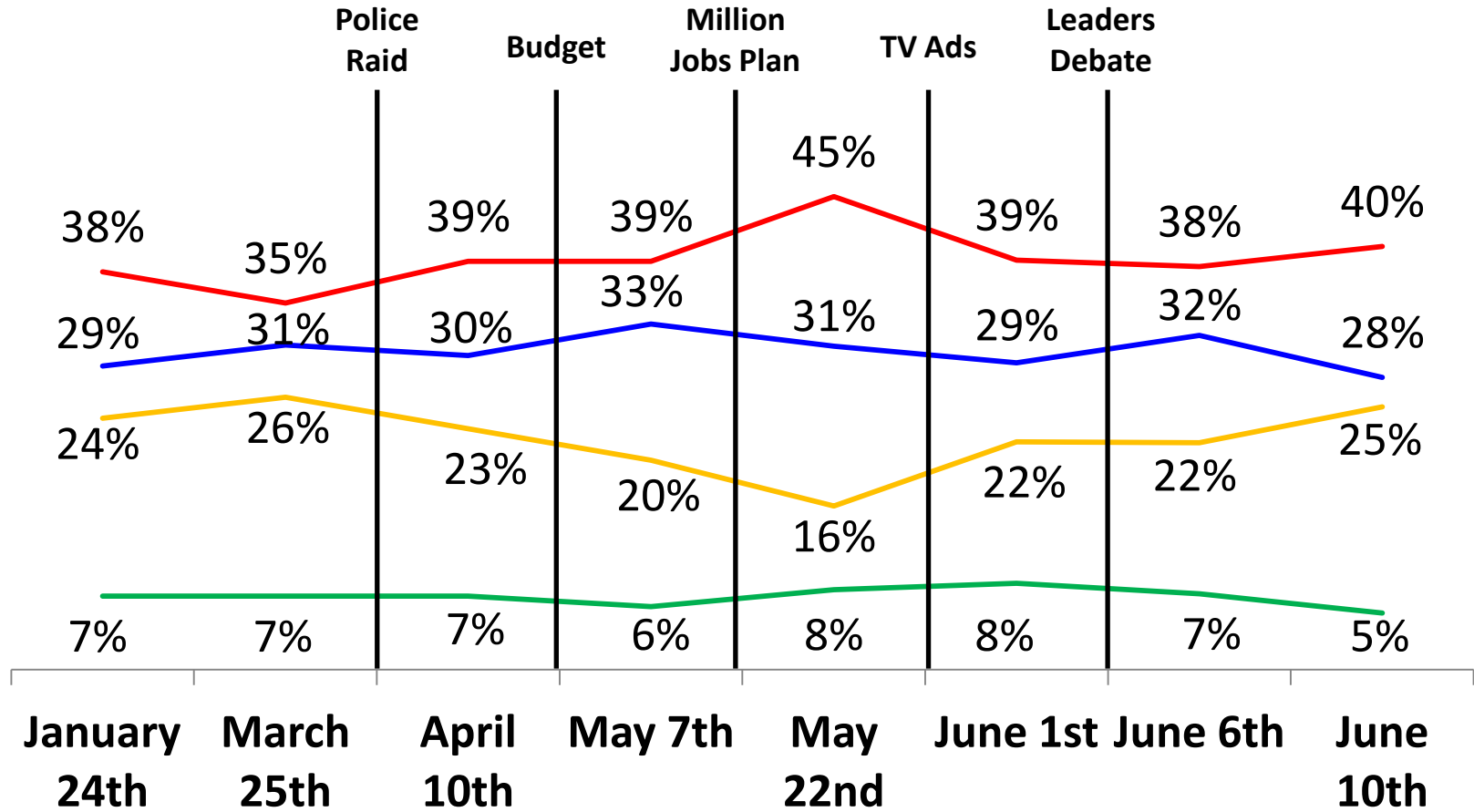
Unaligned identifiers vote choice by viewership



Decided Vote Tracking 2014 – Online surveys

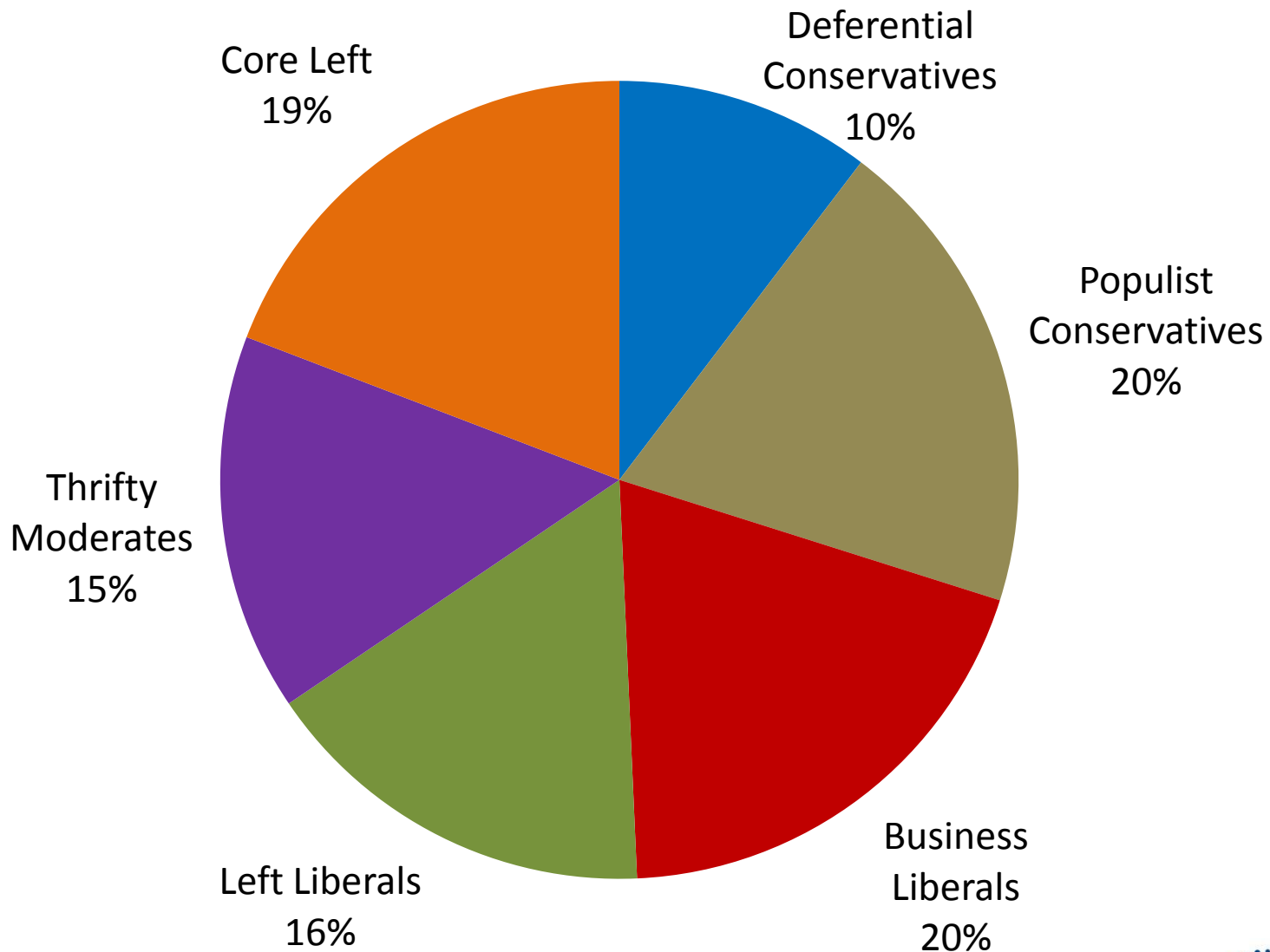


If a provincial election were held today, which party would you vote for: the Progressive Conservative Party, the Liberal Party, the New Democratic Party, the Green Party or another party? **[Decided Vote]**

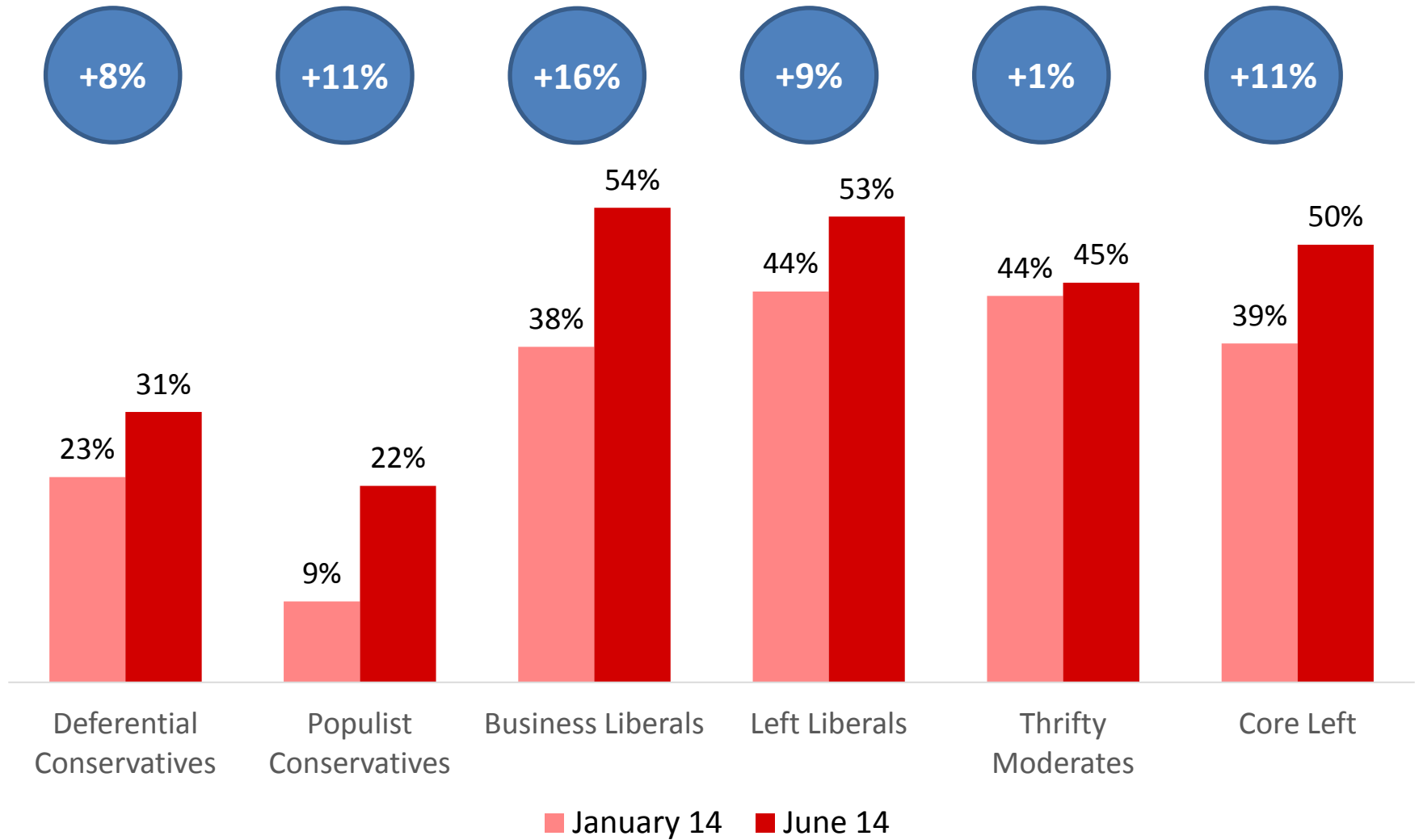


— Liberal — PC — NDP — Green

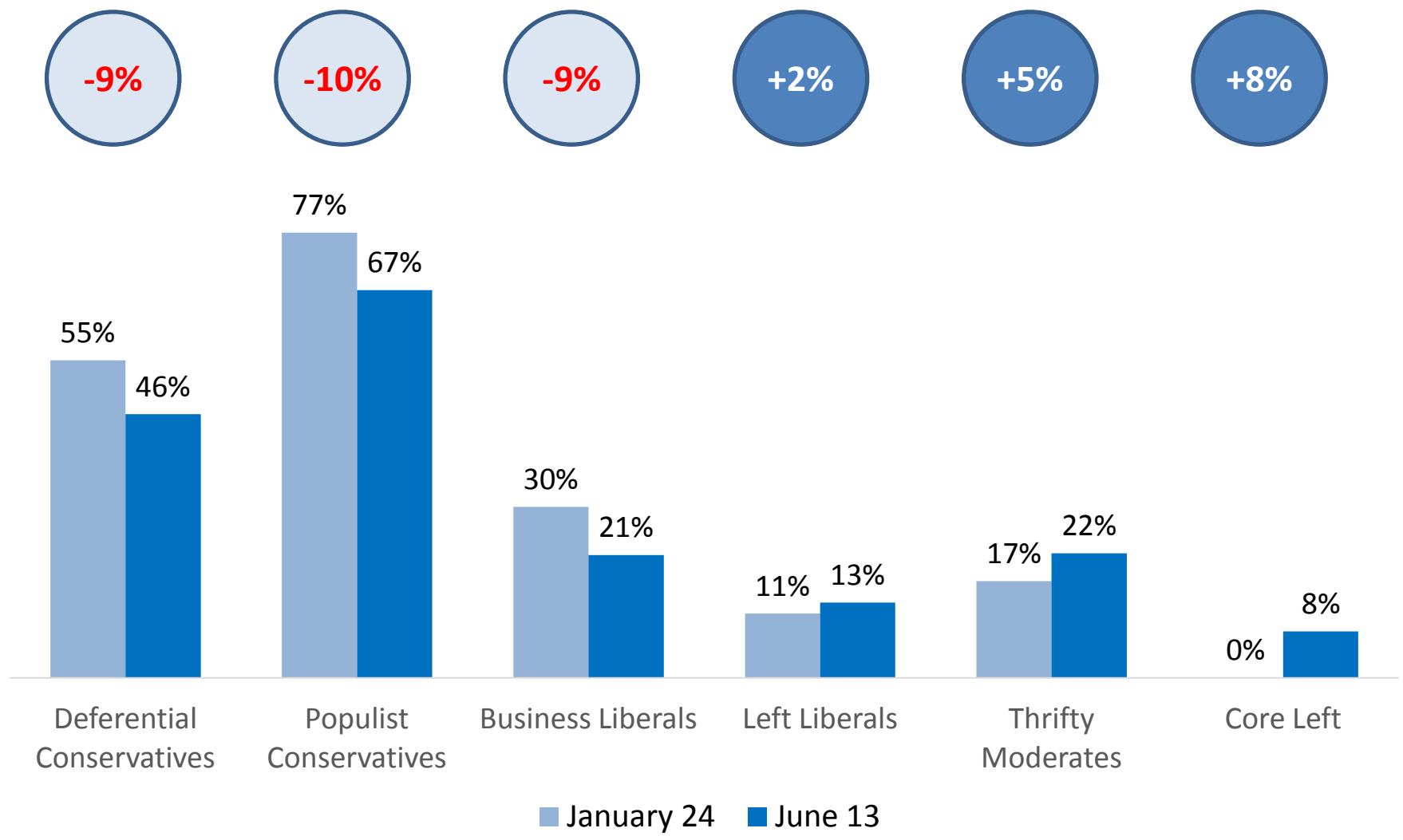
Value Clusters



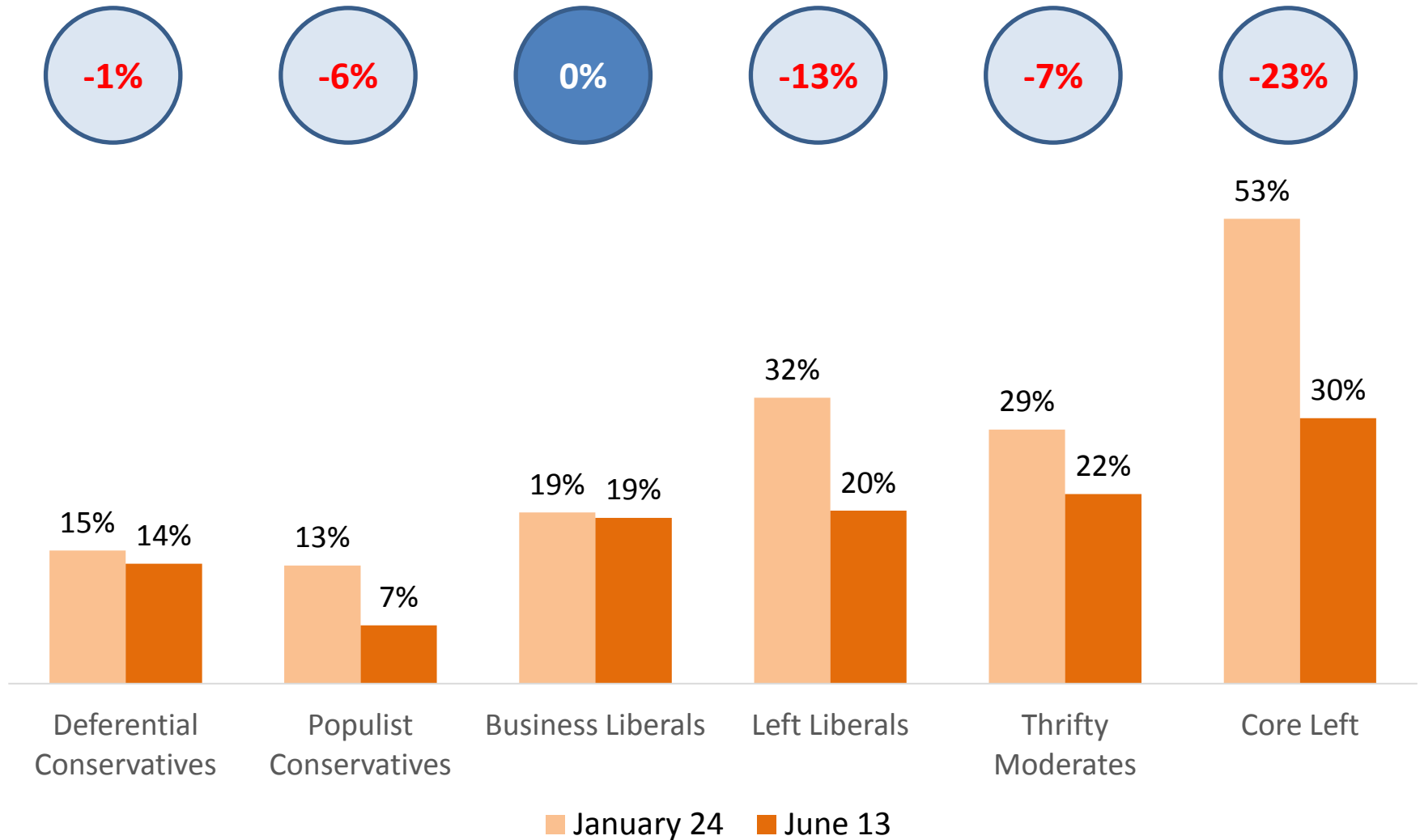
Liberal vote change by Cluster: Liberals gained or held steady with every group



PC vote change by Cluster: Hudak lost close to 10 points with both conservative groups



NDP vote change by Cluster: the NDP lost almost half of their vote among the core left



Several elements of the Liberal campaign had crossover appeal to NDP voters

Q Did the following things make you more or less likely to vote for Kathleen Wynne and the Ontario Liberal Party?

| | Vote OLP | Vote OPC | Vote ONDP | Vote Ontario Green |
|--|----------|----------|-----------|--------------------|
| Your local Ontario Liberal Party candidate | 40% | -34% | -13% | -19% |
| The budget they tabled before the election | 55% | -56% | -4% | -3% |
| Kathleen Wynne's performance during the election campaign | 59% | -51% | -12% | -3% |
| The way Kathleen Wynne and the Ontario Liberal Party ran the government before the election | 49% | -64% | -25% | -18% |
| The way that Dalton McGuinty ran the Liberal government before Kathleen Wynne became Premier | -21% | -76% | -53% | -46% |
| The possibility that the NDP and Liberal parties might split the vote in some ridings | 44% | -28% | 8% | 0% |

Liberal and NDP voters were equally opposed to the PC platform; PC voters were most excited by local candidates

Q

Did the following things make you more or less likely to vote for Tim Hudak and the Ontario PC Party?

| | Vote OLP | Vote OPC | Vote ONDP | Vote Ontario Green |
|--|----------|----------|-----------|--------------------|
| Your local Ontario PC Party candidate | -32% | 55% | -31% | -27% |
| The PC's Million Jobs Plan | -66% | 37% | -63% | -53% |
| The PC's record from their last term in office in the 1990s when Mike Harris was Premier | -66% | 31% | -59% | -55% |
| The Ontario PC Party's plan to reduce the size of the public service by cutting 100,000 jobs | -74% | 44% | -66% | -57% |
| Tim Hudak's performance in the election campaign | -64% | 41% | -56% | -33% |

The NDP decision to defeat the budget was an important mark against them among many who voted Liberal instead

Q

Did the following things make you more or less likely to vote for Andrea Horwath and the Ontario NDP?

| | Vote OLP | Vote OPC | Vote ONDP | Vote Ontario Green |
|---|----------|----------|-----------|--------------------|
| Your local Ontario NDP candidate | -8% | -18% | 55% | -23% |
| The NDP's platform in this campaign | -20% | -15% | 47% | -17% |
| Andrea Horwath's performance during the election campaign | -12% | 4% | 51% | -29% |
| The NDP's decision to defeat the budget and force an election | -51% | 0% | 15% | -39% |
| The NDP focus on pocketbook issues like reducing auto insurance and electricity bills | 7% | 12% | 69% | 15% |
| The possibility that the NDP and Liberal parties might split the vote in some ridings | -18% | -14% | 20% | -20% |

Even those who “somewhat agree” were still most likely to vote Liberal

Q For each of the following statements please indicate if you agree or disagree.
[asked of all respondents]

“It’s time for a change in the Ontario government.”

| | Strongly agree | Somewhat agree | Neither | Somewhat disagree | Strongly disagree |
|---------|----------------|----------------|---------|-------------------|-------------------|
| PC | 52% | 25% | 10% | 4% | 1% |
| Liberal | 13% | 45% | 62% | 78% | 87% |
| NDP | 24% | 22% | 14% | 16% | 4% |
| Green | 8% | 5% | 12% | 2% | 8% |
| Total | 100% | 100% | 100% | 100% | 100% |

Compared to a neutral view, fear of Hudak doubled the Liberal vote but only increased NDP vote by 7 points

Q For each of the following statements please indicate if you agree or disagree.
[asked of all respondents]

“I am afraid of what Tim Hudak and the PCs might do if they form government.”

| | Strongly agree | Somewhat agree | Neither/ DK | Somewhat disagree | Strongly disagree |
|---------|----------------|----------------|-------------|-------------------|-------------------|
| PC | 2% | 18% | 36% | 75% | 93% |
| Liberal | 63% | 49% | 33% | 6% | 3% |
| NDP | 25% | 23% | 18% | 11% | 1% |
| Green | 10% | 9% | 9% | 2% | 2% |
| Total | 100% | 100% | 100% | 100% | 100% |

As expected, this is a strong predictor of Liberal vote

Q For each of the following statements please indicate if you agree or disagree.
[asked of all respondents]

“This election is really a two-horse race, only the Liberals and the Conservatives have a real chance of forming government.”

| | Strongly agree | Somewhat agree | Neither/ DK | Somewhat disagree | Strongly disagree |
|---------|----------------|----------------|-------------|-------------------|-------------------|
| PC | 35% | 27% | 32% | 27% | 16% |
| Liberal | 47% | 45% | 41% | 40% | 30% |
| NDP | 7% | 19% | 20% | 22% | 45% |
| Green | 9% | 7% | 5% | 10% | 8% |
| Total | 100% | 100% | 100% | 100% | 100% |

This attitude strongly correlated with voting for the Liberals

Q For each of the following statements please indicate if you agree or disagree.
[asked of all respondents]

“I like Andrea Horwath and the NDP, but I’m worried that voting for them will only help Tim Hudak and the PCs win the election.”

| | Strongly agree | Somewhat agree | Neither/ DK | Somewhat disagree | Strongly disagree |
|---------|----------------|----------------|-------------|-------------------|-------------------|
| PC | 9% | 8% | 29% | 26% | 56% |
| Liberal | 70% | 65% | 39% | 40% | 19% |
| NDP | 14% | 21% | 22% | 22% | 13% |
| Green | 6% | 5% | 7% | 10% | 11% |
| Total | 100% | 100% | 100% | 100% | 100% |

Those who agreed but still voted for the Liberals or PCs were almost twice as likely to default to the Liberals

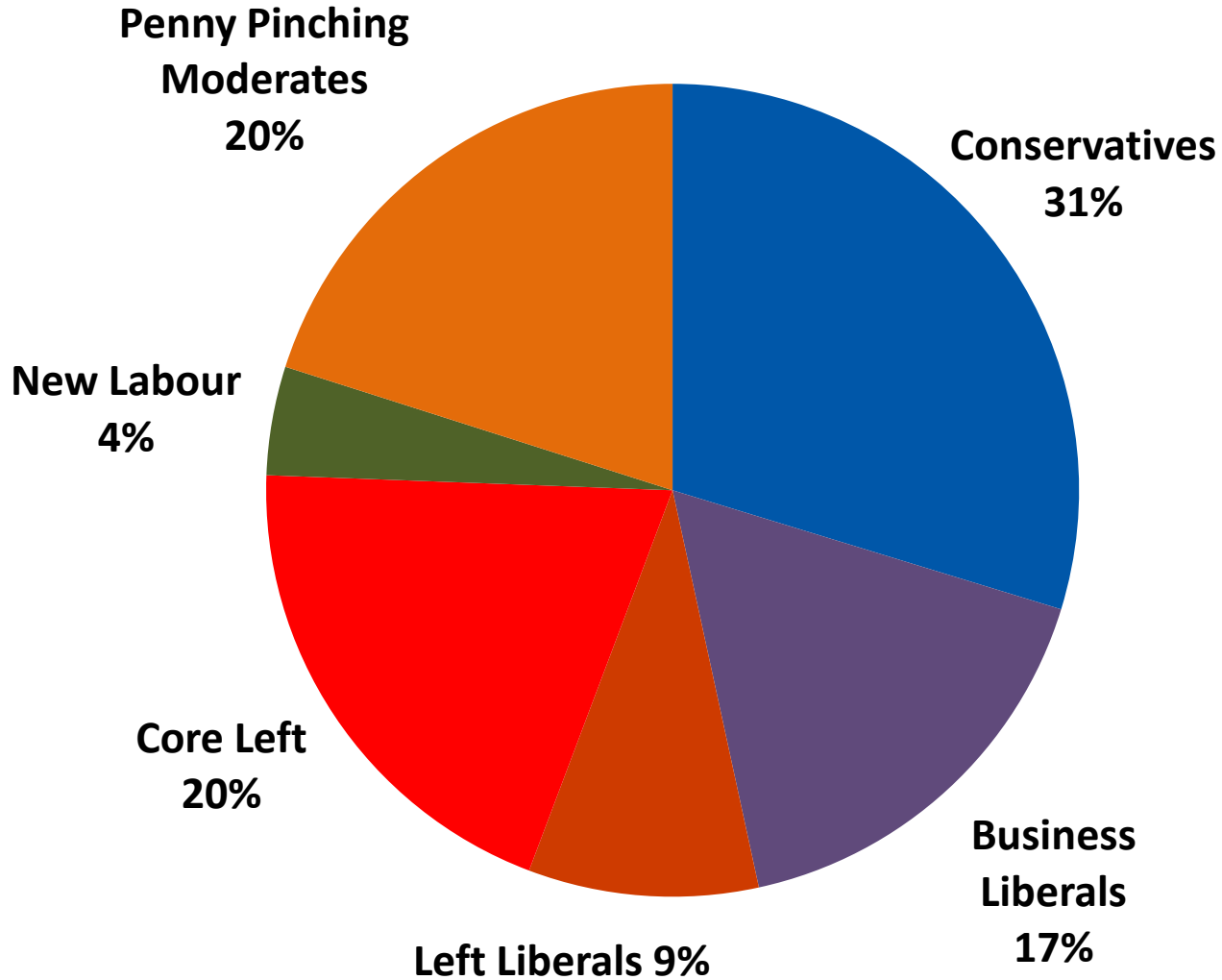
Q For each of the following statements please indicate if you agree or disagree.
[asked of all respondents]

“I am tired of the Liberals and PC Party, its time to give the NDP a chance to show what they can do.”

| | Strongly agree | Somewhat agree | Neither/ DK | Somewhat disagree | Strongly disagree |
|---------|----------------|----------------|-------------|-------------------|-------------------|
| PC | 10% | 19% | 25% | 32% | 44% |
| Liberal | 23% | 37% | 52% | 57% | 44% |
| NDP | 60% | 32% | 15% | 3% | 1% |
| Green | 6% | 12% | 6% | 6% | 8% |
| Total | 100% | 100% | 100% | 100% | 100% |

Is the Party Over For the PCs and NDP?

Value Clusters



Clusters by Attitude

| | Conservatives | Business Liberals | Left Liberals | Core Left | New Labour | Penny Pinching Moderates |
|---|---------------|-------------------|---------------|-----------|------------|--------------------------|
| It is important for the government to: Create opportunities so everyone can compete | 98% | 88% | 75% | 0% | 0% | 28% |
| Do you think the profit system: Brings out the worst in human nature | 0% | 0% | 100% | 84% | 0% | 54% |
| When gov'ts make decisions on spending on programs, do you think they should base their decisions on: Their ability to afford the programs | 94% | 0% | 0% | 0% | 0% | 77% |

PCs drew primarily from Conservatives, Liberals well ahead of NDP among most left groups

Q

If a provincial election were held today, which party would you vote for?... In that case, which party's candidate do you lean toward slightly? [**Vote + Lean**]

[asked of all respondents]

| | Conser- vative | Business Liberal | Left Liberal | Core Left | New Labour | Penny Pinching Moderates | Total |
|-----------|-------------------|---------------------|-----------------|--------------|---------------|--------------------------------|-------|
| PC | 62% | 19% | 10% | 5% | 18% | 19% | 28% |
| Liberal | 17% | 39% | 46% | 52% | 46% | 27% | 33% |
| NDP | 7% | 16% | 17% | 30% | 20% | 20% | 17% |
| Green | 2% | 5% | 8% | 4% | 6% | 11% | 6% |
| Unaligned | 12% | 20% | 19% | 9% | 9% | 24% | 16% |

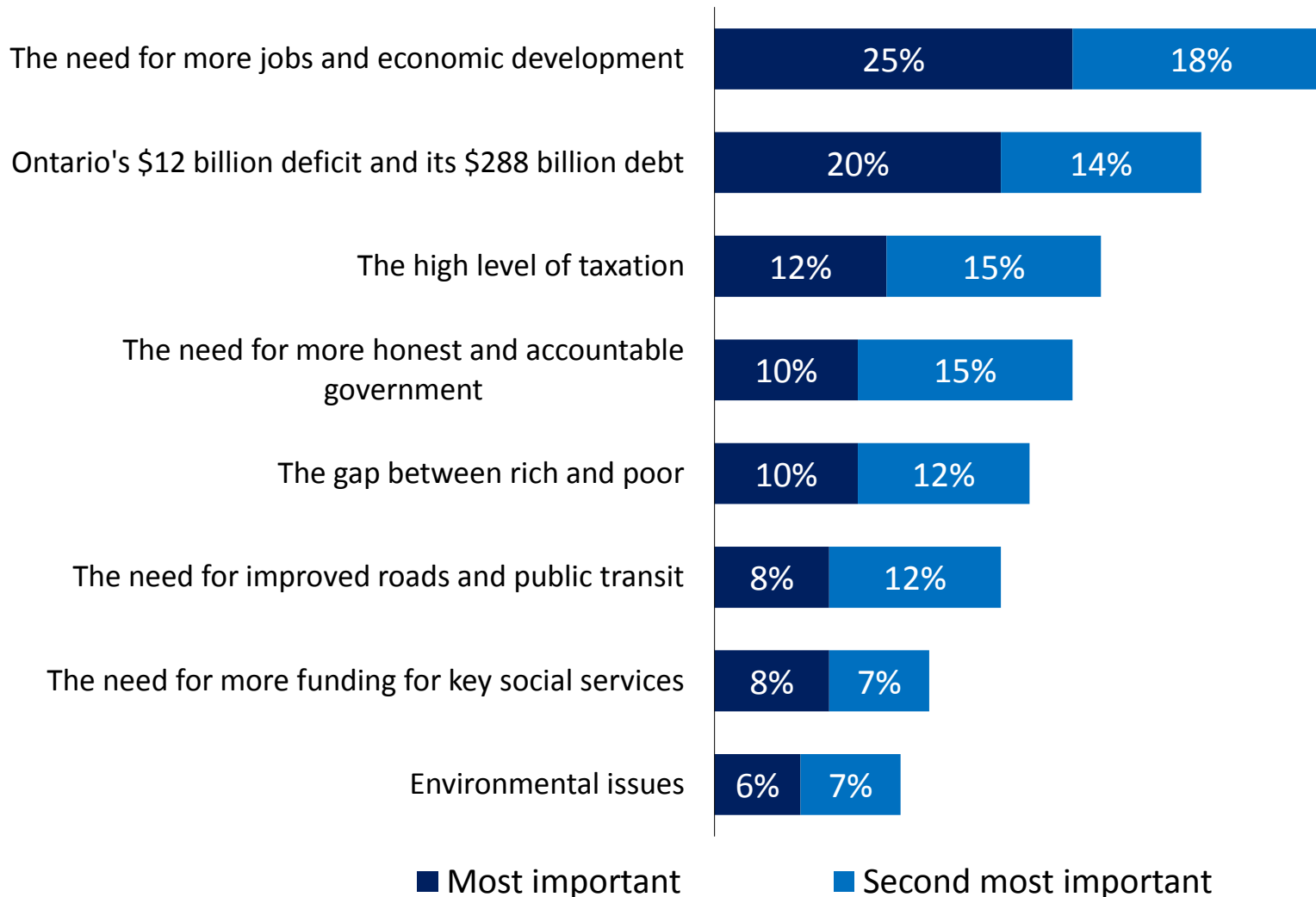
What Now for the Liberals?

The Honeymoon is still on

- 64% say the province is on the right track
- 58% are satisfied with the performance of the provincial government
- RSH impact is 2 to 1 positive
- Just 15% believe their policies and programs are fundamentally wrong
- The Liberals retain a 7 point lead in Voter ID
- The Liberals enjoy a 14 point lead in decided vote (44% Lib, 30% PC, 18% NDP)
- But ...

The issue matrix is challenging for Liberals

Q Looking again at these issues, which is the most important issue to you in this election?
And which is the next most important?



Approach to the Economy

Q

Thinking about the role of the provincial government when it comes to the economy, which statement is closest to your point of view?

Smith says:

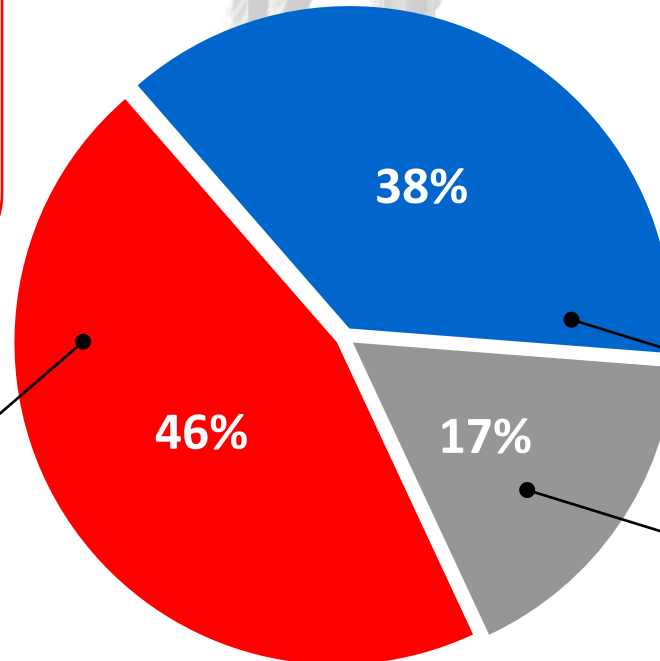
“Government needs to be an active partner to help businesses from this province compete in the world with incentives to encourage research and development, training programs and other initiatives to support high potential industries.”

Jones says:

“Government helps business the best by reducing taxes and red tape and staying out of the way, not by trying to pick winners with taxpayers’ money”



46% Agree with Smith



38% Agree with Jones

12% Don't Know

Approach to the Budget

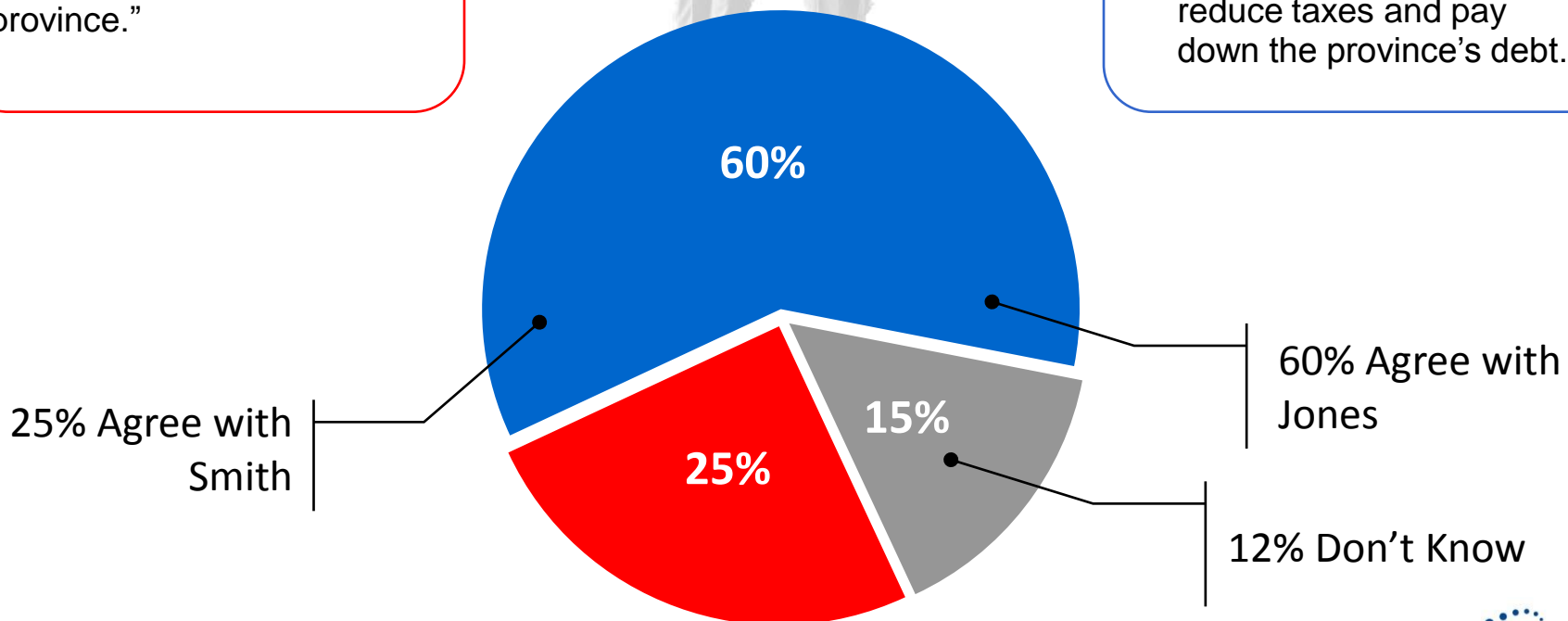
Q In developing its annual budget, it is more important for the provincial government to ...

Smith says:

“Increase spending to provide more and better services to residents of this province.”

Jones says:

“Hold the line on the growth of government spending in order to reduce taxes and pay down the province’s debt.”

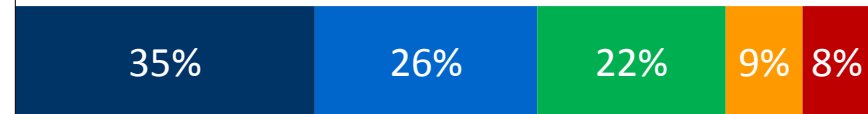


Public sector unions vulnerable as government seeks to balance budget

Q

For each of the following statements please indicate if you agree or disagree.

A lot of government workers are paid better than private sector workers but don't have to work as hard



Unreasonable demands of public sector unions are a big part of the provincial governments financial problems



Public sector workers deliver critical social services, it is unfair to make them bear the burden of balancing the budget



■ Strongly agree ■ Somewhat agree ■ Neither agree nor disagree/DK ■ Somewhat disagree ■ Strongly disagree

Best public sector defense is a strong offense

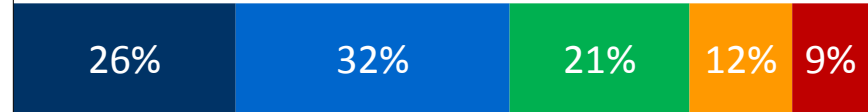
Q

For each of the following statements please indicate if you agree or disagree.

We have a pressing social deficit in this province that is measured by problems such as homelessness, waiting lists for health care and lack of access to post-secondary education.



The reason we have a deficit is because the rich and big business are not paying their fair share.



We collect more than enough taxes in this province to have good health, education and social services, we just have to spend it better.

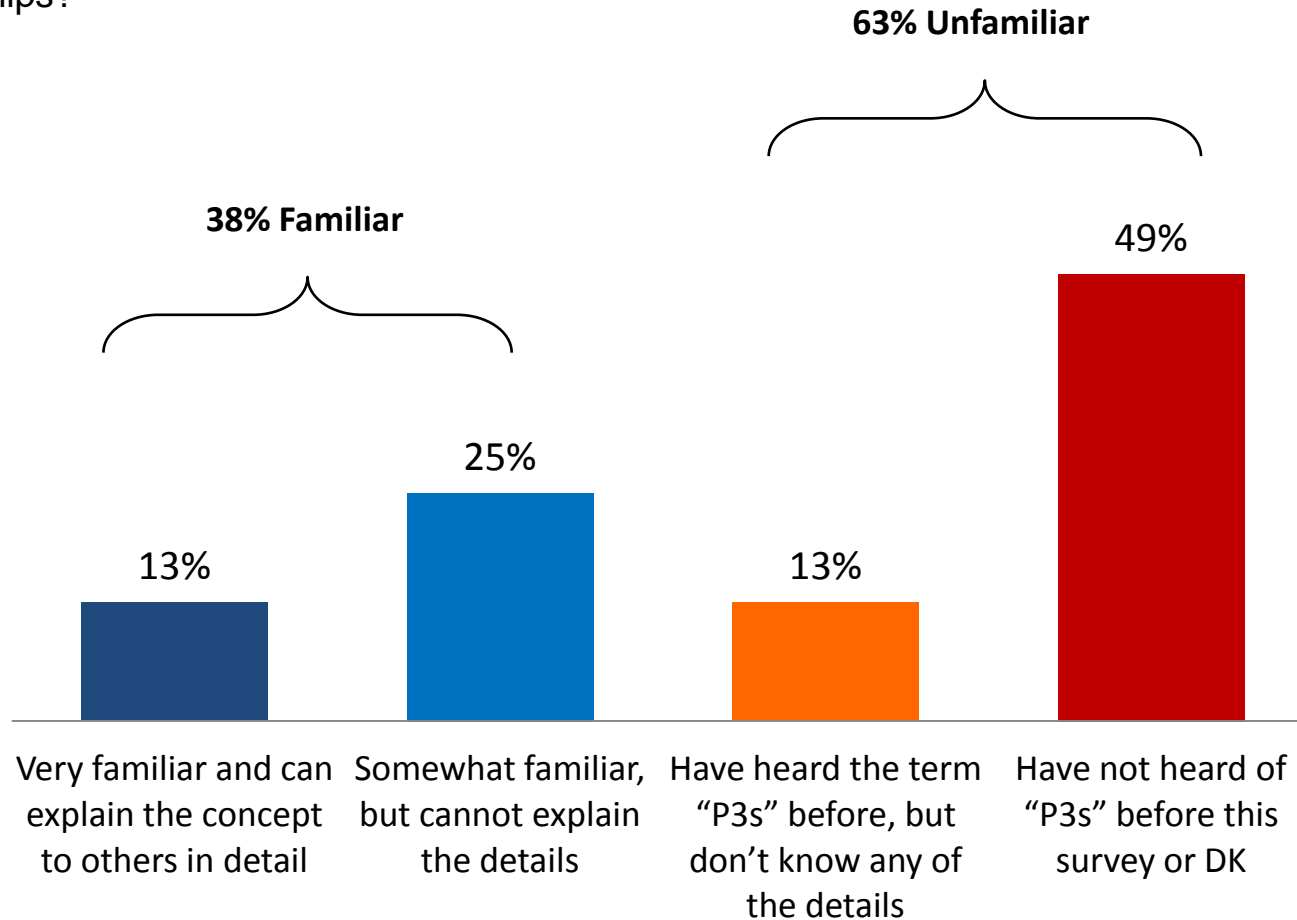


■ Strongly agree
 ■ Somewhat agree
 ■ Neither agree nor disagree/DK
 ■ Somewhat disagree
 ■ Strongly disagree

P3 Familiarity: 63% unfamiliar with P3s

Q

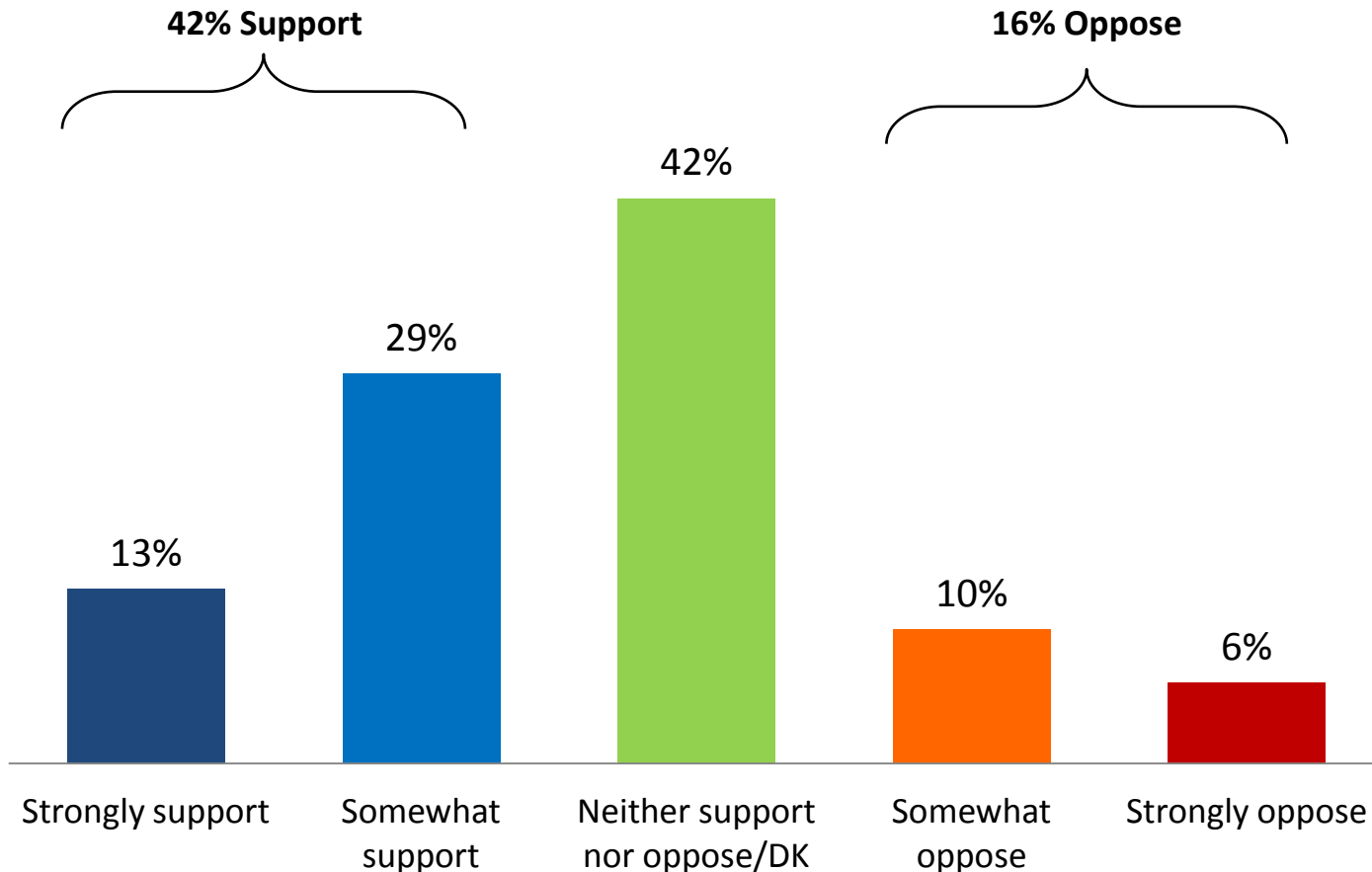
One option to help fund public transit system and road and highway upgrades is a concept called “Public-Private Partnerships”, “PPP” or “P3s”. How familiar are you with the concept of public-private partnerships?



P3 Support: Tentative support, great uncertainty

Q

As you may know, public-private partnerships are projects that involve the private sector in delivering what are typically considered government services. Do you support or oppose the general idea of increasing the involvement of the private sector in the delivery of government services, such as roads and public transit?



Pulling It All Together

1. The Liberal edge on brand loyalty is hard to overcome.
2. The Liberals executed the better the campaign while each of the Tories and the NDP made a key strategic error that played into the Liberal campaign plan.
3. The NDP plan was half right – they did add new people to their base, but the new recruits simply replaced core supporters lost to the Liberals.
4. The Tories must reach out beyond the Conservative party loyalists. They didn't even rally all the conservative value clusters. There is much broader support for conservative attitudes and policies than there is for the PC party today.
5. The government's fiscal challenge creates both NDP and Conservative opportunities to rebuild.



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